

# **Interim Financial Statements Briefing Session for 2010/03 Term**

(From April 1, 2009 to September 30, 2009)



November 16, 2009

- I . Overview of Interim Financial Results for 2010/03 Term
- II . Forecast of Consolidated Financial Results for 2010/03 Term
- III . Management Issues

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## Interim Consolidated Financial Results for 2009/03 Term Highlights (Part1)

(¥ Million · %)	2010/03 Term (Interim)	2008/09 Term (Interim)	Year-on-year percentage change	Estimated value of business results (May 14, 2009)
<b>Sales Amount</b>	2,310	3,977	(41.9)	2,600
Optical Disc Mold Group	411	966	(57.5)	700
Optical Communications Group	1,899	3,010	(36.9)	1,900
<b>Operating Profit</b>	(507)	(75)	—	(240)
<b>Ordinary Profit</b>	(407)	39	—	(220)
<b>Current Net profit</b>	(338)	35	—	(220)

## Interim Consolidated Financial Results for 2009/03 Term Highlights (Part2)

(¥ Million · %)	2010/03 Term (Interim)	2009/03 Term (Interim)	Year-on-year percentage change
Orders Received	2,370	3,702	(36.0)
Orders Backlog	457	587	(22.1)
Equipment Investment	209	202	3.5
Depreciation Expenses	242	348	(30.5)
R & D Expenses	329	521	(36.9)

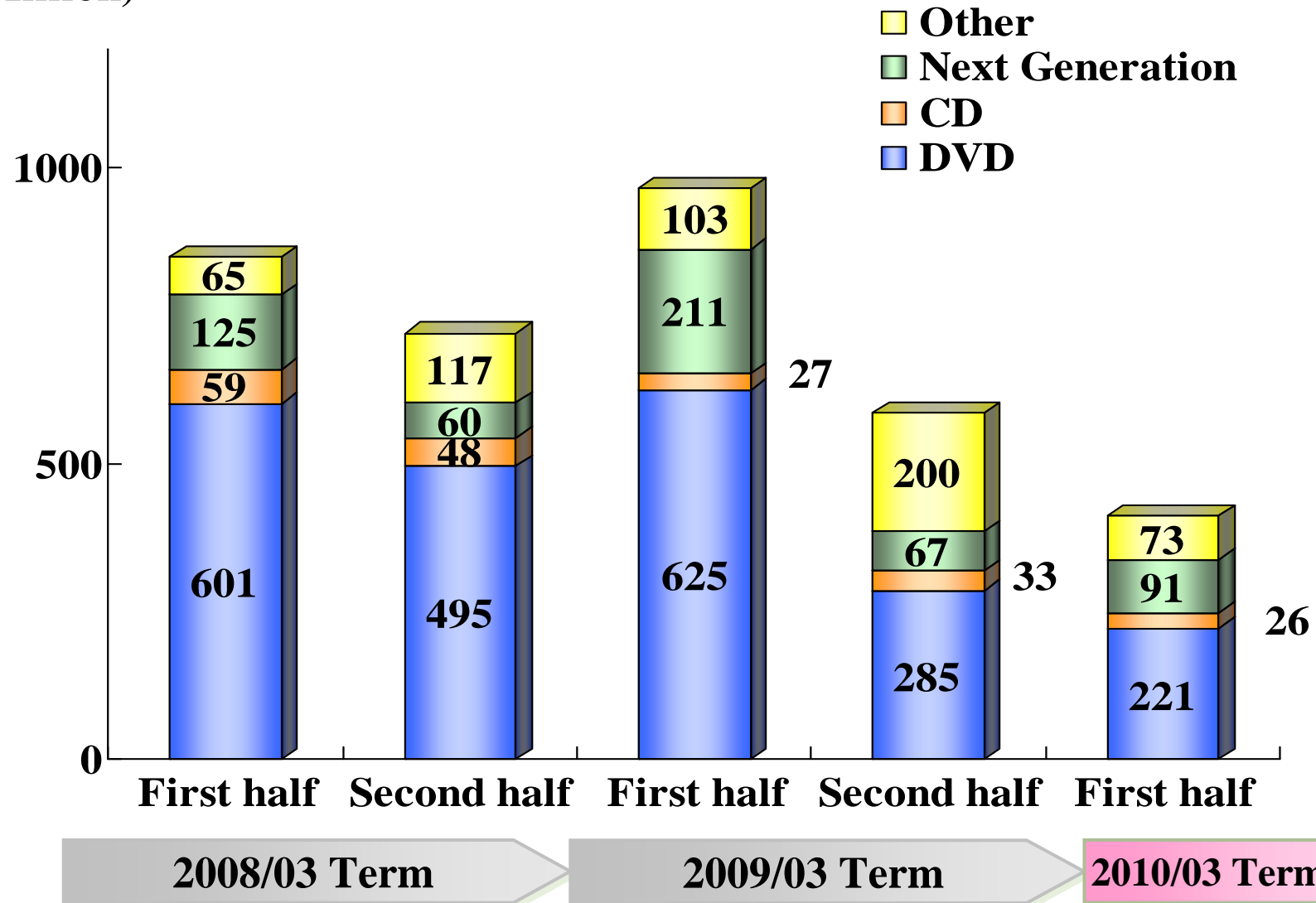
## Business Results by Segment / Optical Disc Mold Group

(¥ Million・%)	2010/03 Term (Interim)	2009/03 Term (Interim)	Year-on-year percentage change
Sales Amount	411	966	(57.5)
Operating Expenses	791	1,124	(29.6)
Operating Profit	(379)	(157)	—
Operating Profit Ratio	(92.4%)	(16.3%)	(76.1)

# Sales Amounts by Product

## Optical Disc Mold Group

(¥ Million)



## Business Results by Segment / Optical Communications Group

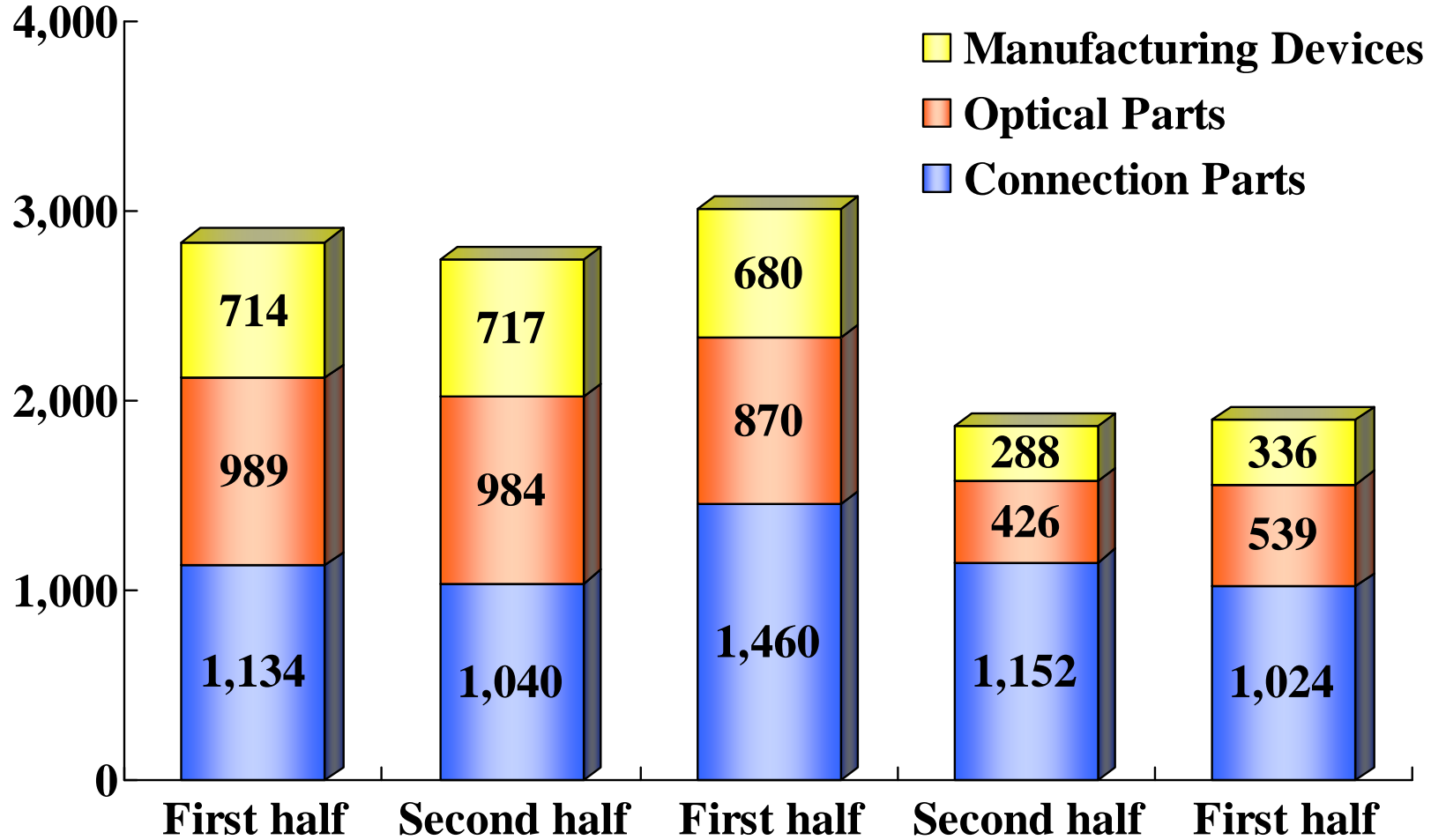
(¥ Million・%)	2010/03 Term (Interim)	2009/03 Term (Interim)	Year-on-year percentage change
Sales Amount	1,899	3,010	(36.9)
Operating Expenses	2,026	2,928	(30.8)
Operating Profit	(127)	82	—
Operating Profit Raito	(6.7)	2.7	(9.4)



# Sales Amounts by Product

## Optical Communications Group

(¥ Million)



2008/03 Term

2009/03 Term

2010/03 Term

## **Cost Reduction Measures**

- **Return seconded staff**
- **Reduce temporary staff**
- **Reduce bonuses**
- **Continued cutting of directors' remuneration**
- **Temporary release from work**
- **Prohibit overtime work**

## Consolidated Balance Sheet

(¥ Million)

Items	2010/03 Term (Interim)	2009/03 Term	Amount (Increase/Decrease)
<b>[Assets]</b>			
Current Assets	15,926	16,459	(533)
Fixed Assets	6,822	6,885	(63)
<b>Total Assets</b>	<b>22,748</b>	<b>23,344</b>	<b>(596)</b>
<b>[Liabilities and Net Assets]</b>			
Current Liabilities	932	1,195	(263)
Fixed Liabilities	632	611	21
Net Assets	21,183	21,537	(354)
<b>Total Liabilities /Net Assets</b>	<b>22,748</b>	<b>23,344</b>	<b>(596)</b>

# Consolidated Cash Flow Statement

(¥ Million)

Items	2010/03 Term (Interim)	2009/03 Term (Interim)
CF - Operating	Δ3	292
CF - Investing	Δ197	Δ118
CF- Financing	Δ157	Δ276
Increase in Cash	Δ297	Δ135
Balance at the beginning of term	2,218	2,857
Balance at the end of term	1,921	2,722

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## Forecast of Consolidated Business Results for 2010/03 Term

(¥ Million・%)	Results for the first half	Forecast of the second half	Forecast of the full year	Results for the previous year	Year-on-year percentage change
<b>Sales Amount</b>	2,310	2,500	4,810	6,426	(25.1)
<b>Operating Profit</b>	(507)	(443)	(950)	(710)	—
<b>Ordinary Profit</b>	(407)	(353)	(760)	(552)	—
<b>Current Net Profit</b>	(338)	(362)	(700)	(857)	—
<b>Equipment Investment</b>	209	482	691	398	+73.6
<b>Depreciation Expenses</b>	242	280	522	707	(26.2)
<b>R &amp; D Expenses</b>	329	337	666	1,242	(46.4)

## Forecast of Consolidated Business Results for 2010/03 Term (by Segment)

(¥ Million・%)

	Results for the first half	Forecast of the second half	Forecast of the full year	Results for the previous year	Year-on-year percentage change
<b>Optical Disc Mold Group</b>					
<b>Sales Amount</b>	411	549	960	1,550	(38.1)
<b>Operating Profit</b>	(379)	(361)	(740)	(558)	—
<b>Optical Communications Group</b>					
<b>Sales Amount</b>	1,899	1,951	3,850	4,875	(21.0)
<b>Operating Profit</b>	(127)	(83)	(210)	(151)	—

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## Main Policies from the Past 6 Years

### Strengthen Existing Businesses

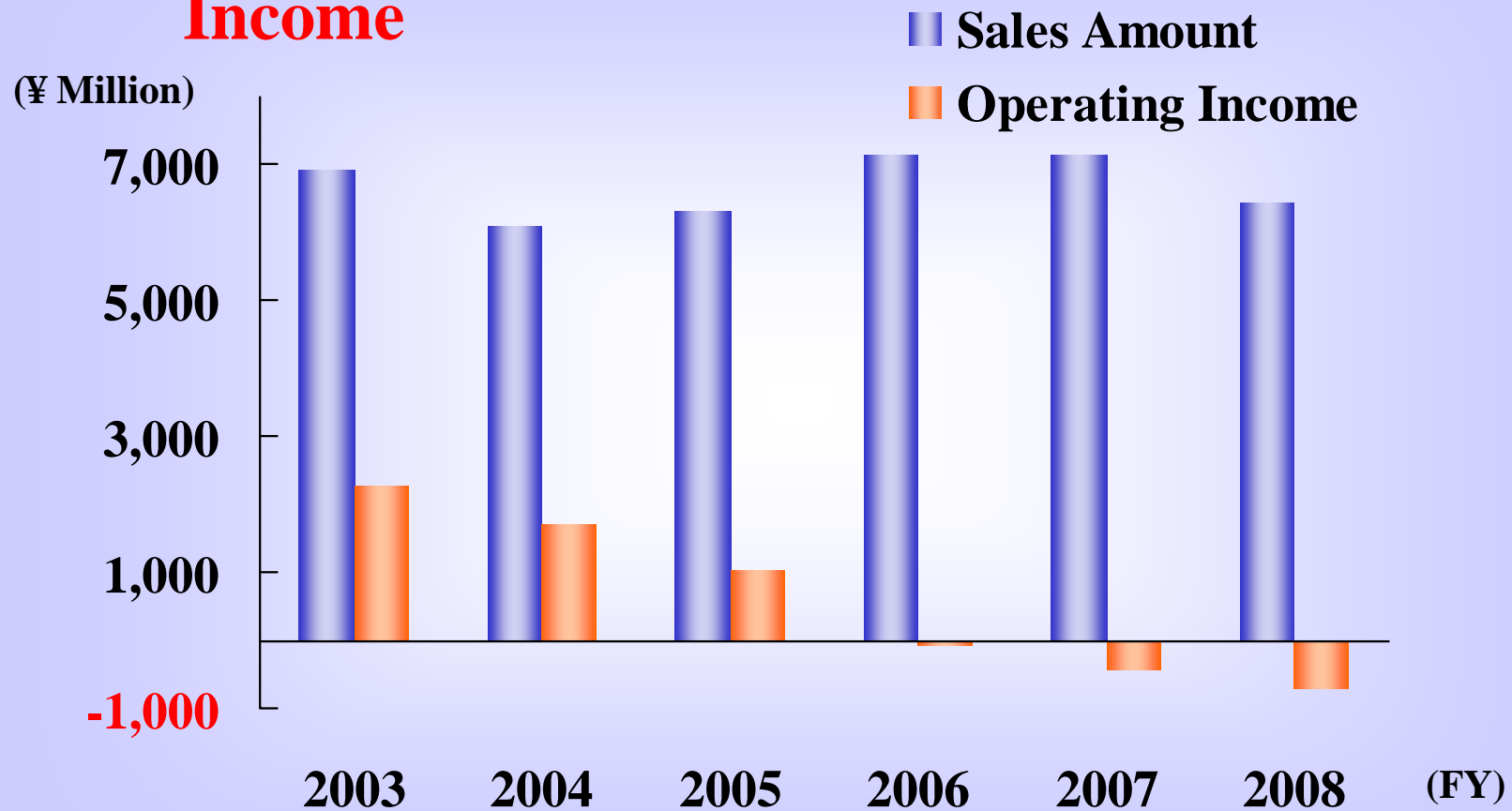
- ◆ Took over the optical business from SII (Sep. 2005)
- ◆ Made Seikoh Giken Dalian Co., Ltd. a subsidiary (Jun. 2006)
- ◆ Took over the optical device business from NEC Tokin Corporation (June. 2006)
- ◆ Established Seikoh Giken Hong Kong Co., Ltd. (June. 2006)

### Strengthen New Businesses

- ◆ Increased R&D investment (FY2003 → FY2008: 3.2 times)
- ◆ Made Milestone Co., Ltd. a subsidiary

# Company-wide Issues

## 1. Change in Consolidated Sales and Operating Income



# Company-wide Issues

## 2. Changes in R & D Expenses

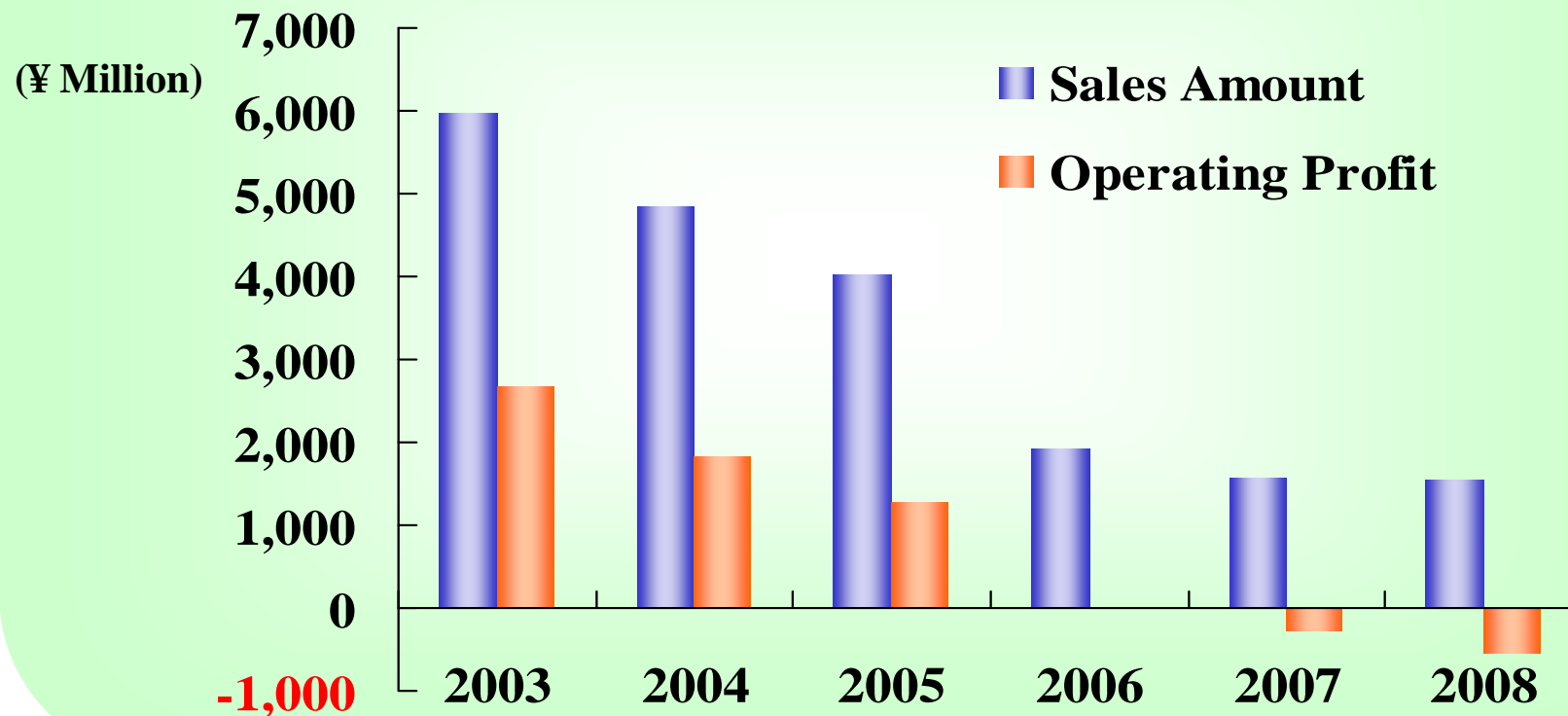


# Issues by Segment Business



## Optical Disc Mold Group

### 1. Change in Consolidated Sales and Operating Income



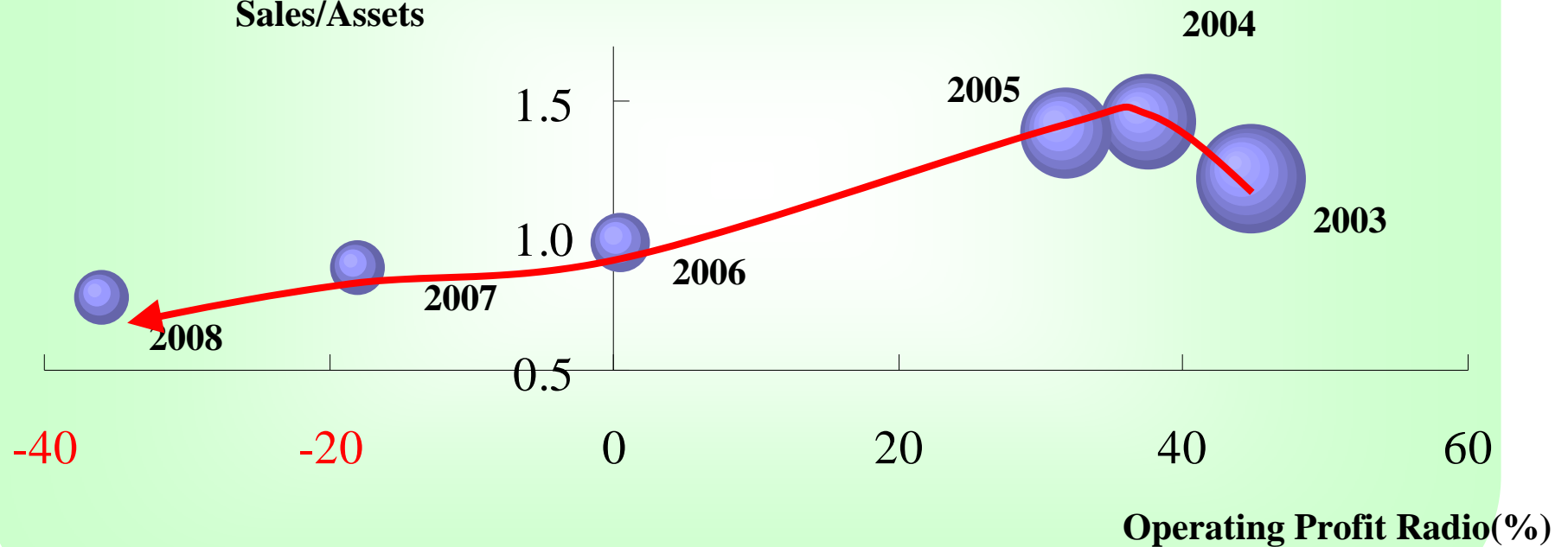
# Issues by Segment Business



## Optical Disc Mold Group

### 2. Change in Asset Turnover Ratio and Operating Income Ratio

Asset Turnover Ratio (times)  
Sales/Assets



# Issues by Segment Business



## Optical Communications Group

### 1. Change in Consolidated Sales and Operating Income

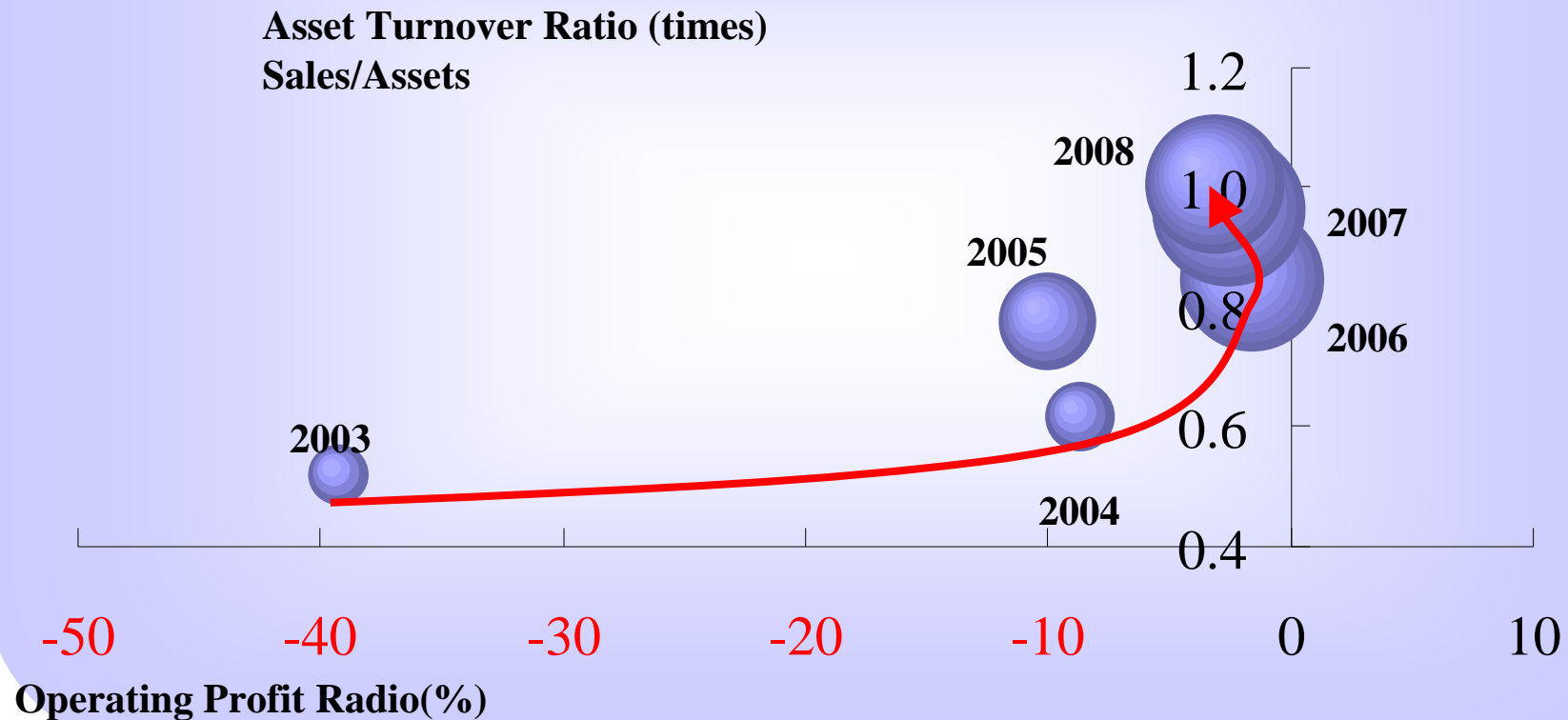
(¥ Million)



# Issues by Segment Business

## Optical Communications Group

### 2. Change in Asset Turnover Ratio and Operating Income Ratio

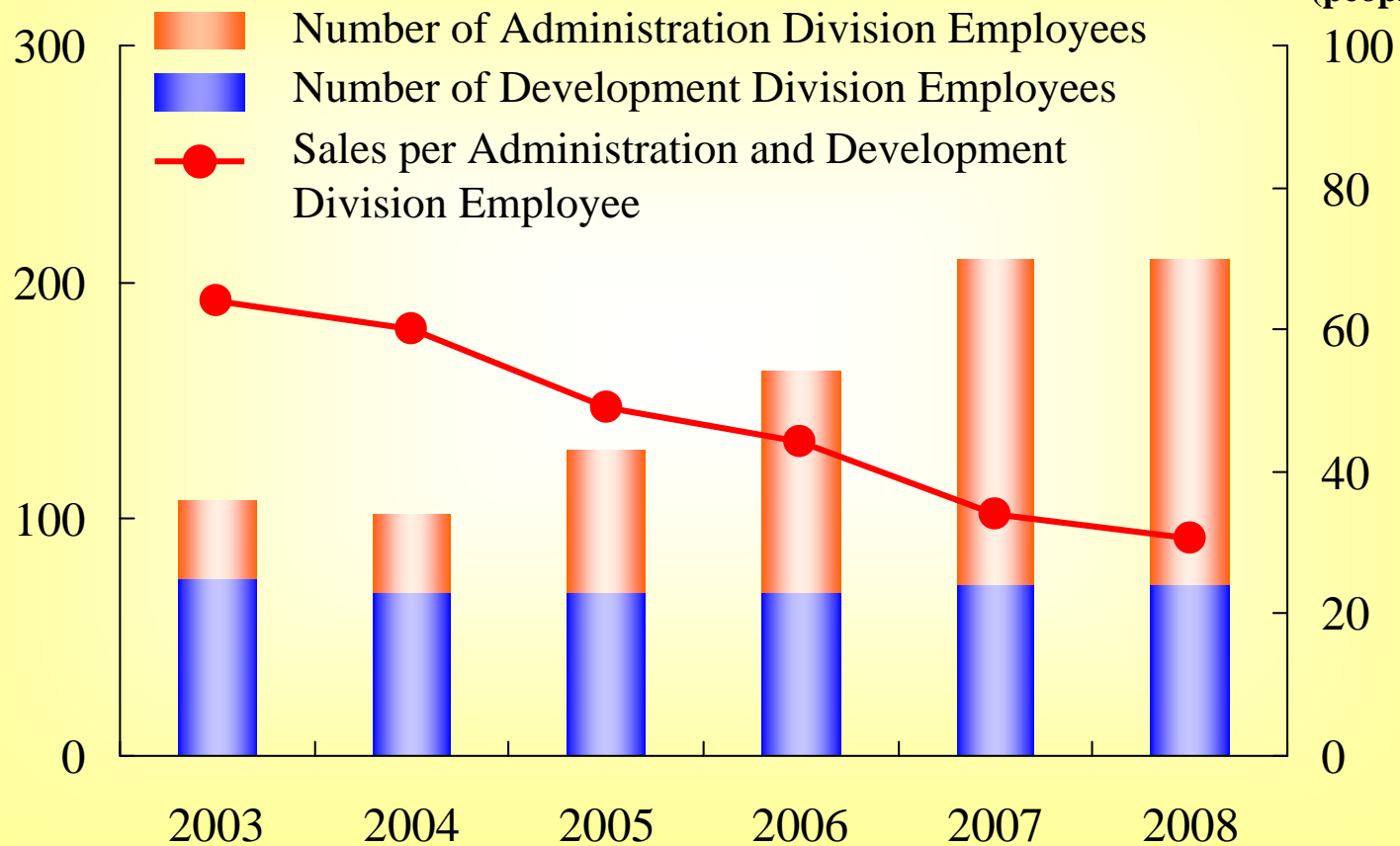


# Administration and Development Division Issues

## Change in Workers' Efficiency of Administration and Development Division

Sales per employee (¥ Million)

Number of Division Employees (people)





## Medium- and Long-Term Plan

**We will Set the medium- and long-term business plan during the current period.**

