

Interim Financial Statements Briefing Session for 2012/03 Term

(From April 1, 2011 to September 30, 2011)



November 15, 2011

- I . Overview of Interim Financial Results for 2012/03 Term
- II . Forecast of Consolidated Financial Results for 2012/03 Term
- III . Progress of “Master Plan 2010”

- I . Overview of Interim Financial Results for 2012/03 Term
- II . Forecast of Consolidated Financial Results for 2012/03 Term
- III . Progress of “Master Plan 2010”

Interim Consolidated Financial Results for 2012/03 Term Highlights (Part1)

(¥ Million)	2012/03 Term (Interim)	2011/03 Term (Interim)	Year-on-year percentage change	Estimated value of business results (May 13, 2011)
Sales Amount	2,437	2,467	(1.2%)	2,640
Optical Disc Mold Group	444	464	(4.5%)	610
Optical Communications Group	1,993	2,002	(0.5%)	2,030
Operating Profit	(21)	(113)	—	(70)
Ordinary Profit	(26)	(122)	—	20
Net Profit	(5)	(568)	—	10

Interim Consolidated Financial Results for 2012/03 Term Highlights (Part2)

(¥ Million)	2012/03 Term (Interim)	2011/03 Term (Interim)	Year-on-year percentage change
Orders Received	2,417	2,518	(4.0%)
Orders Backlog	478	457	4.6%
Equipment Investment	54	148	(63.4%)
Depreciation Expenses	116	156	(25.7%)
R & D Expenses	155	250	(37.8%)

Business Results by Segment

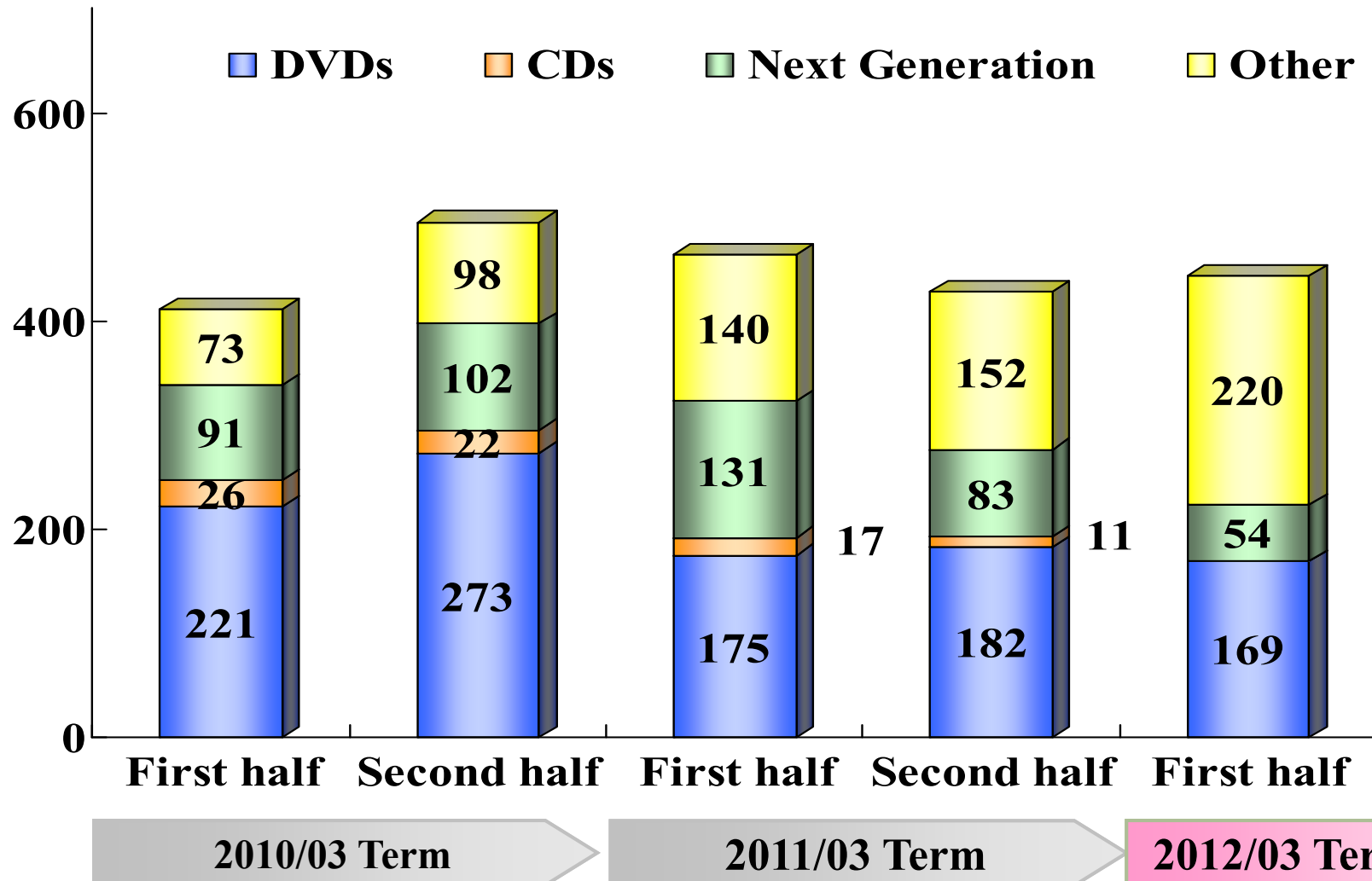
Optical Disc Mold Group

(¥ Million)	2012/03 Term (Interim)	2011/03 Term (Interim)	Year-on-year percentage change
Sales Amount	444	464	(4.5%)
Operating Expenses	593	666	(11.0%)
Operating Profit	(148)	(201)	—
Operating Profit Ratio	(33.5%)	(43.2%)	9.7%

Sales Amounts by Product

Optical Disc Mold Group

¥ Million



Business Results by Segment

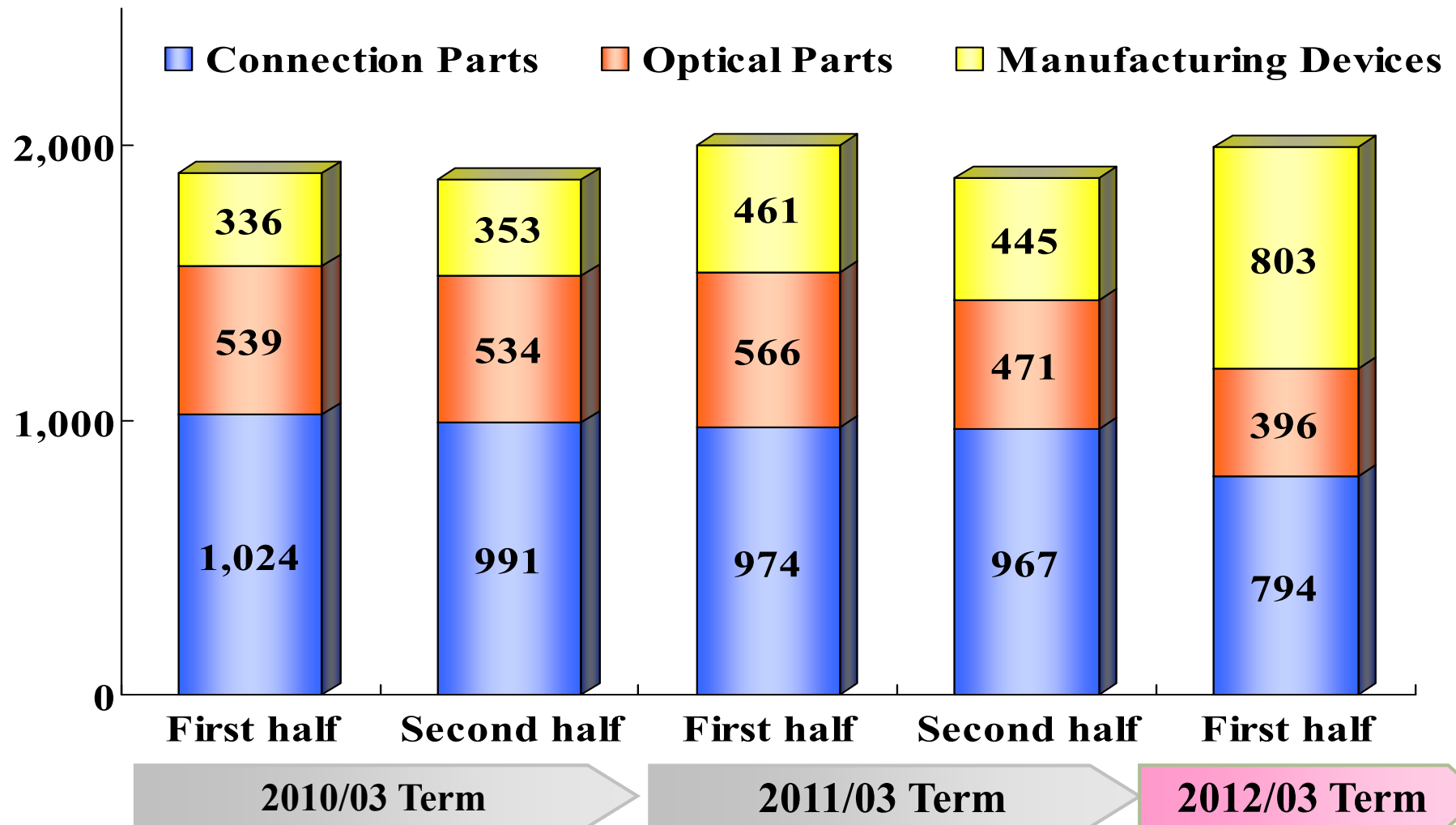
Optical Communications Group

(¥ Million)	2012/03 Term (Interim)	2011/03 Term (Interim)	Year-on-year percentage change
Sales Amount	1,993	2,002	(0.5%)
Operating Expenses	1,866	1,915	(2.6%)
Operating Profit	127	87	45.7%
Operating Profit Ratio	6.4%	4.4%	2.0%

Sales Amounts by Product

Optical Communications Group

¥ Million



Consolidated Balance Sheet

(¥ Million)

Items	2012/03 Term	2011/03 Term	Amount (Increase/Decrease)
[Assets]			
Current Assets	15,401	15,203	198
Fixed Assets	5,250	5,385	(134)
Total Assets	20,651	20,588	63
[Liabilities and Net Assets]			
Current Liabilities	699	681	18
Fixed Liabilities	607	600	7
Net Assets	19,344	19,306	37
Total Liabilities/Net Assets	20,651	20,588	63

Consolidated Cash Flow Statement

(¥ Million)

Items	2012/03 Term	2011/03 Term
CF - Operating	(76)	(590)
CF - Investing	90	348
CF- Financing	0	0
Increase in Cash	32	(303)
Balance at the beginning of term	1,624	1,671
Balance at the end of term	1,657	1,368

- I . Overview of Interim Financial Results for
2012/03 Term
- II . Forecast of Consolidated Financial Results
for 2012/03 Term**
- III . Progress of “Master Plan 2010”

Forecast of Consolidated Business Results for 2012/03 Term

(¥ Million)	Results for the first half	Forecast of the second half	Forecast of the full year	Results for the previous year	Year-on-year percentage change
Sales Amount	2,437	2,393	4,830	4,779	1.1%
Operating Profit	(21)	41	20	(164)	—
Ordinary Profit	(26)	46	20	(19)	—
Net Profit	(5)	5	0	(512)	—
Equipment Investment	54	107	161	320	(50.0%)
Depreciation Expenses	116	137	253	267	(5.2%)
R & D Expenses	155	131	286	435	(34.3%)

Forecast of Consolidated Business Results for 2012/03 Term (by Segment)

(¥ Million)

	Results for the first half	Forecast of the second half	Forecast of the full year	Results for the previous year	Year-on-year percentage change
Optical Disc Mold Group					
Sales Amount	444	568	1,030	893	15.3%
Operating Profit	(148)	(32)	(180)	(354)	—
Optical Communications Group					
Sales Amount	1,993	1,807	3,800	3,886	(2.2%)
Operating Profit	127	73	200	190	5.3%

- I . Overview of Interim Financial Results for
2012/03 Term
- II . Forecast of Consolidated Financial Results
for 2012/03 Term
- III . Progress of “Master Plan 2010”**

Main Points of Business Renovation

1. Restructuring of Operations

Selection and concentration of business resources to build a lean corporate structure

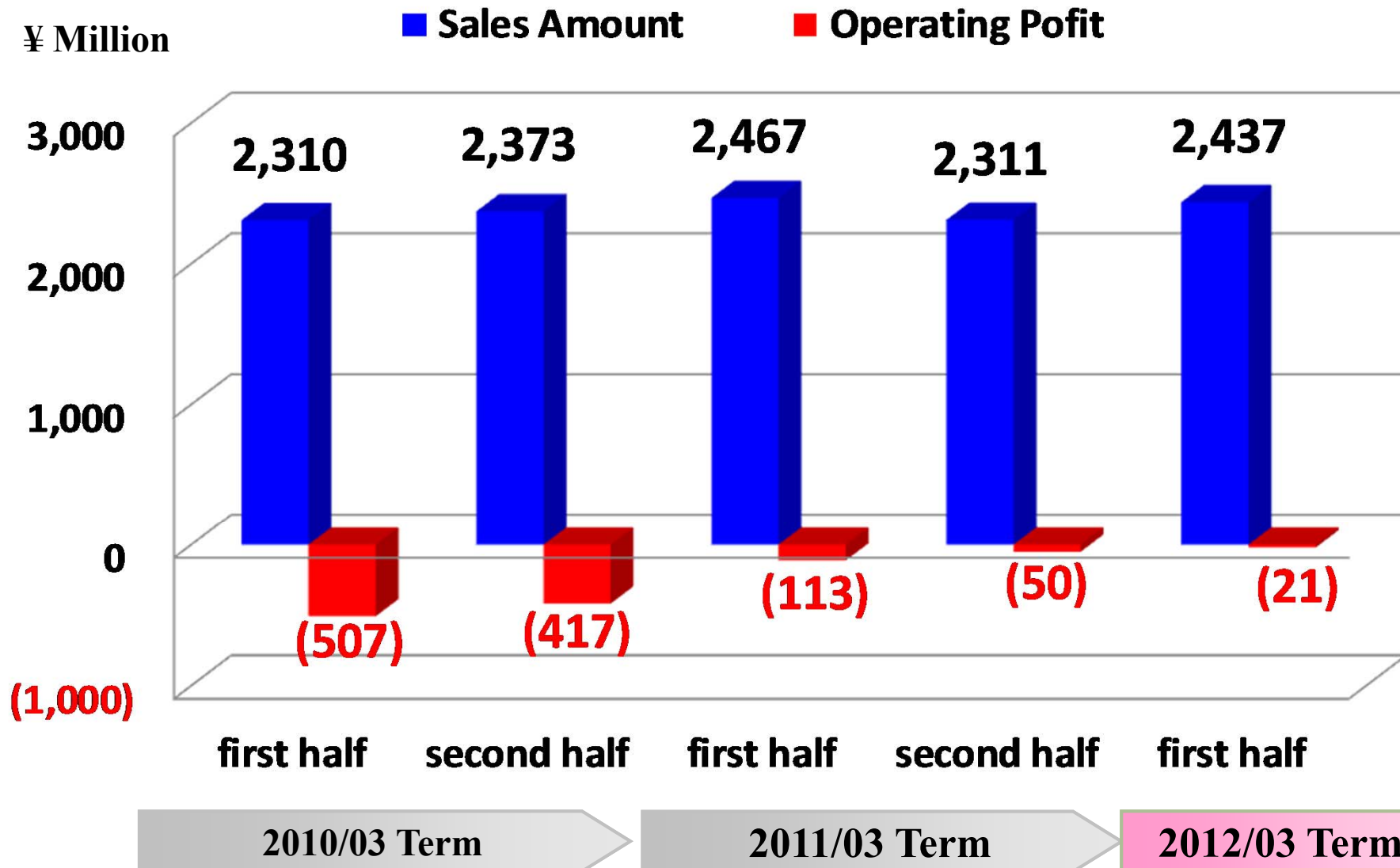
2. Business Expansion Strategy

Expand business through a global market-in business strategy and product strategy

3. Organizational Reformation

Change to an organization by structure function while clarifying the independent profitability management and responsibility for profit and loss.

Improvement in operating profit

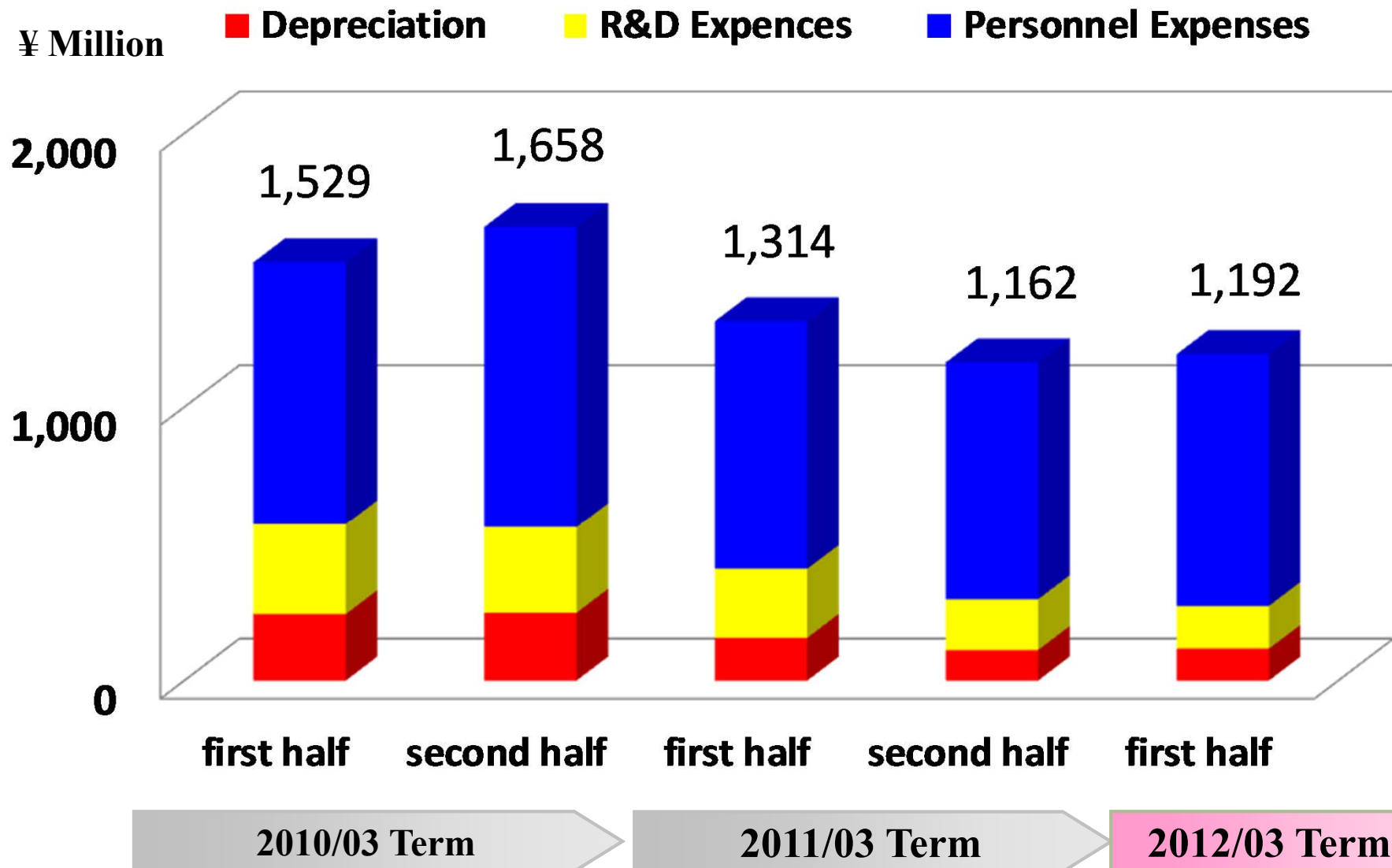


Progress of “Master Plan 2010” (Part1)

1. Restructuring Operations

Priority Measures	Status of Implementation
<p>◆ Review of Unprofitable Businesses and Products</p>	<p>Withdrew from the Production of Isolators Reduced Milestone Business</p>
<p>◆ Optimization of Production Facilities</p>	<p>Suspended Operations of Hong Kong Seikoh Giken Consolidation of Plants (Plant No.4 ⇒ HQ Plant)</p>
<p>◆ Selection and Concentration of Development Investment</p>	<p>Narrowed Down the Development Plans</p>
<p>◆ Optimization of Business Resources</p>	<p>Implemented Soliciting Voluntary Early Retirement Program Sold Plant No.1</p>

Reduction of fixed costs



Progress of “Master Plan 2010” Part2

2. Business Expansion Strategy

Priority Measures	Status of Implementation
◆ Strengthening of Sales Activities in the Chinese Market	Strengthened the Sales Organization of Hangzhou Seikoh Giken
◆ New Business Development	Established the New Business Development Organization Dedicated

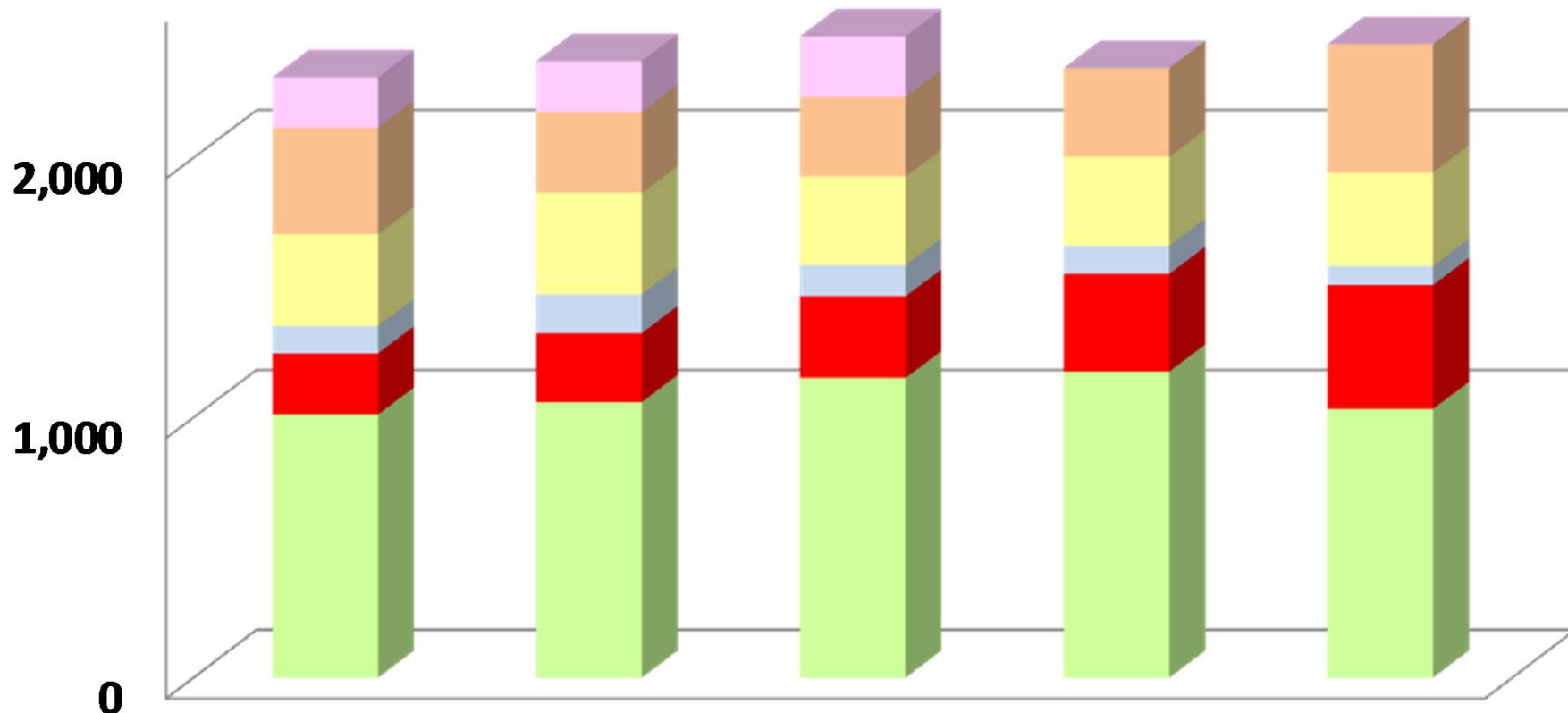
3. Organization Reformation

Priority Measures	Status of Implementation
◆ Restructuring of the organization Optimization of commercial distribution	Changed without going through the headquarters in Japan to the commercial distribution

Sales by Region

¥ Million

SGJ SGH SGD SGU SGE Other



first half

second half

first half

second half

first half

2010/03 Term

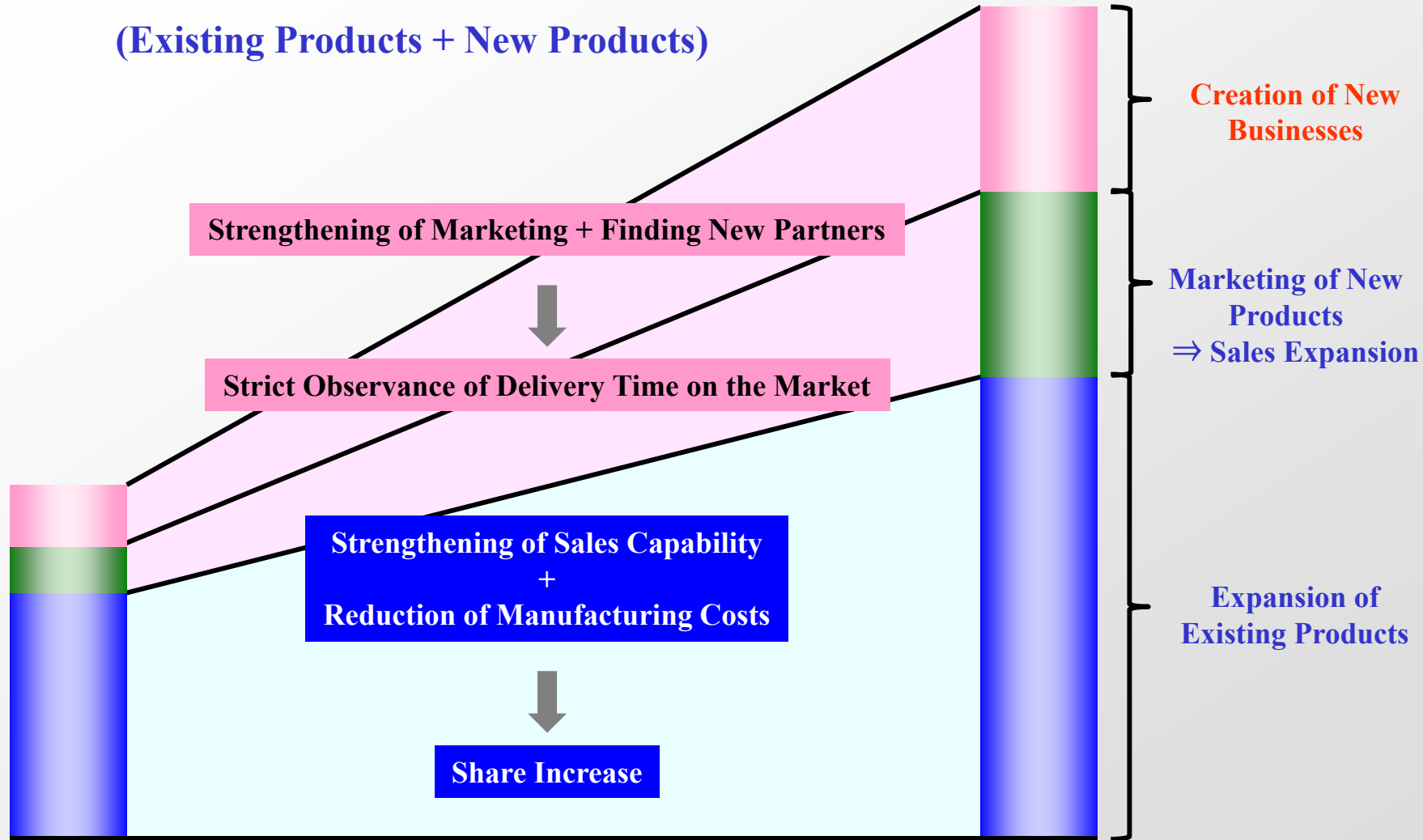
2011/03 Term

2012/03 Term

Image of Long-Run Development

Expansion of Existing Business + Creation of New Businesses

(Existing Products + New Products)



Future Management Policies

1. Generate profits (on a Pre-Tax Profit Basis)

2. Establish Business Foundation

⇒ Establish Solid Business Foundation that Yields Profits

[1] Strengthen Sales System

[2] Enhance Price Competitiveness

3. Strengthen the Foundation for Creating New Businesses and Products

**⇒ Accelerate the Creation of New Businesses and Products
that Lead the Next Generation**

