

# **Interim Financial Statements Briefing Session for 2013/03 Term**

( From April 1, 2012 to September 30, 2012 )



November 13, 2012

- I . Overview of Interim Financial Results for  
2013/03 Term
  
- II . Forecast of Consolidated Financial Results  
for 2013/03 Term

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## Interim Consolidated Financial Results for 2013/03 Term Highlights (Part1)

(¥ Million)	2013/03 Term (Interim)	2012/03 Term (Interim)	Year-on-year percentage change	Estimated value of business results (May 15, 2012)
Sales Amount	2,416	2,437	(0.9%)	2,660
Optical Disc Mold Group	640	444	44.2%	800
Optical Communicati ons Group	1,775	1,993	(10.9%)	1,860
Operating Profit	(18)	(21)	—	0
Ordinary Profit	5	(26)	—	30
Net Profit	(54)	(5)	—	(20)

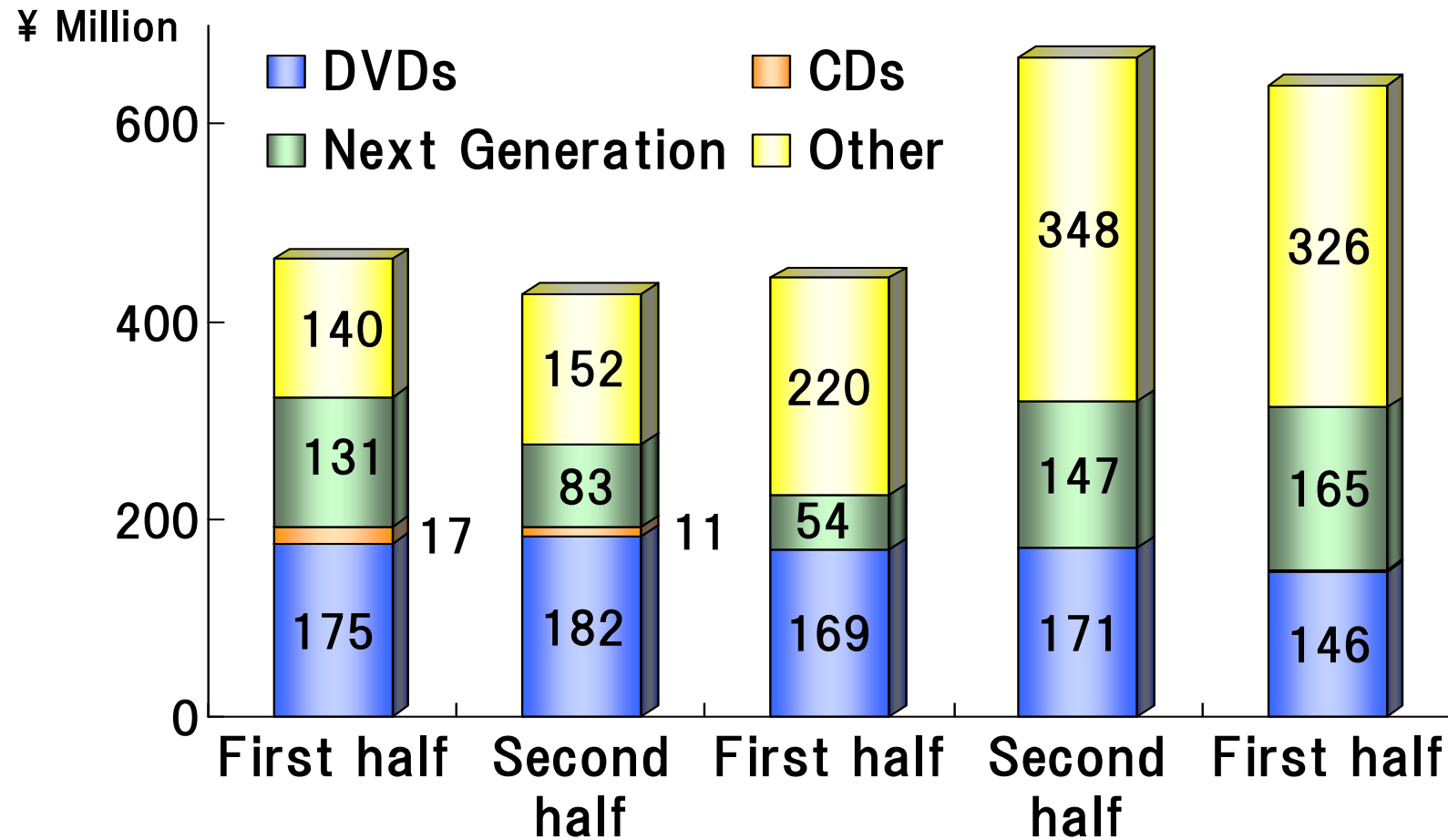
## Interim Consolidated Financial Results for 2013/03 Term Highlights (Part2)

(¥ Million)	2013/03 Term (Interim)	2012/03 Term (Interim)	Year-on-year percentage change
Orders Received	2,365	2,417	(2.1%)
Orders Backlog	403	478	(15.7%)
Equipment Investment	120	54	122.2%
Depreciation Expenses	129	116	11.2%
R & D Expenses	136	155	(12.2%)

## Business Results by Segment Optical Disc Mold Group

(¥ Million)	2013/03 Term (Interim)	2012/03 Term (Interim)	Year-on-year percentage change
Sales Amount	640	444	44.1%
Operating Expenses	689	593	16.1%
Operating Profit	(49)	(148)	—
Operating Profit Ratio	(7.6%)	(33.5%)	25.9%

## Sales Amounts by Product Optical Disc Mold Group



2011/03 Term

2012/03 Term

2013/03 Term

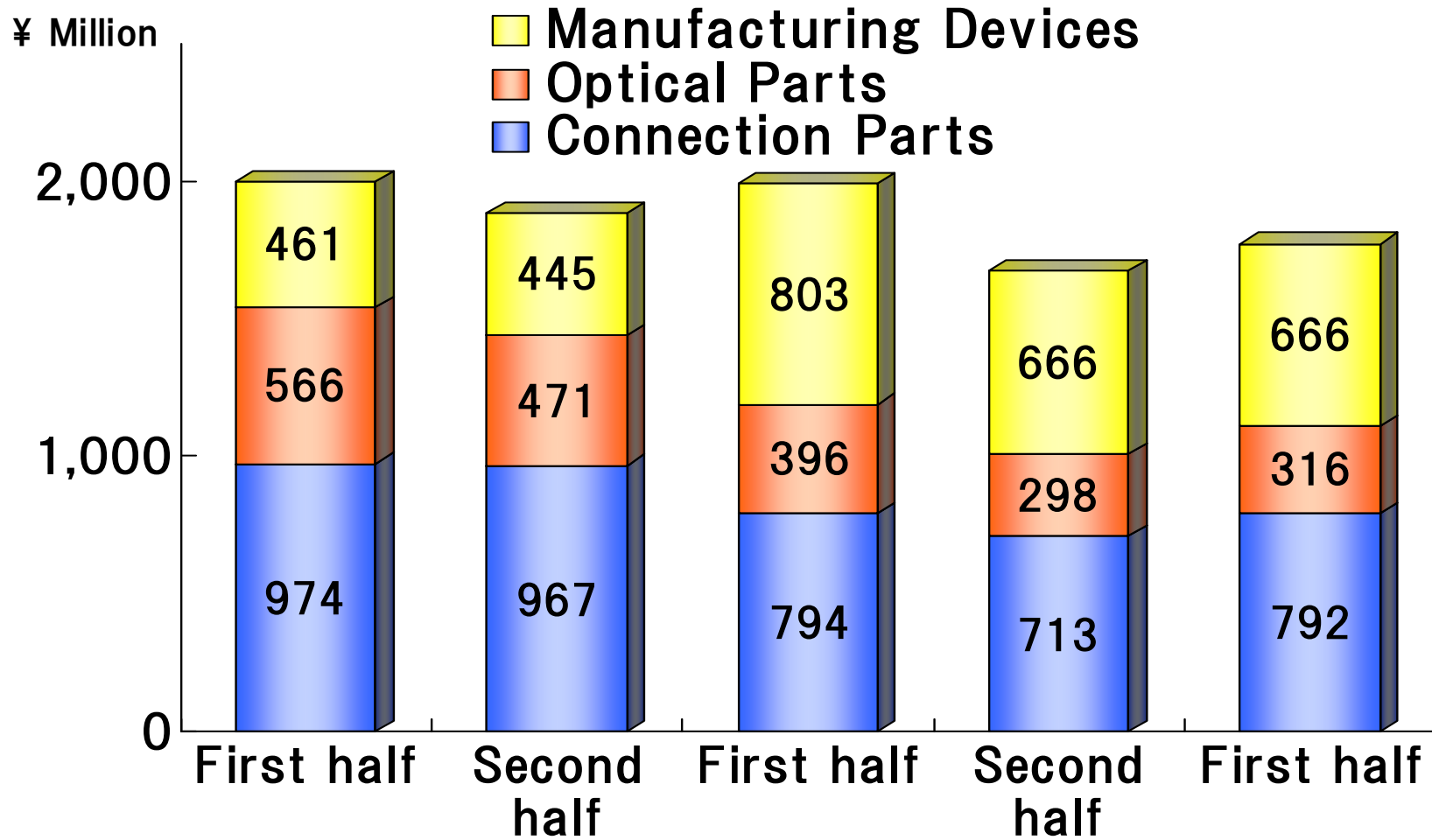
## Business Results by Segment Optical Communications Group

(¥ Million)	2013/03 Term (Interim)	2012/03 Term (Interim)	Year-on-year Percentage change
Sales Amount	1,775	1,993	(10.9%)
Operating Expenses	1,744	1,866	(6.5%)
Operating Profit	31	127	(75.5%)
Operating Profit Ratio	1.7%	6.4%	(4.7%)



# Sales Amounts by Product

## Optical Communications Group



2011/03 Term

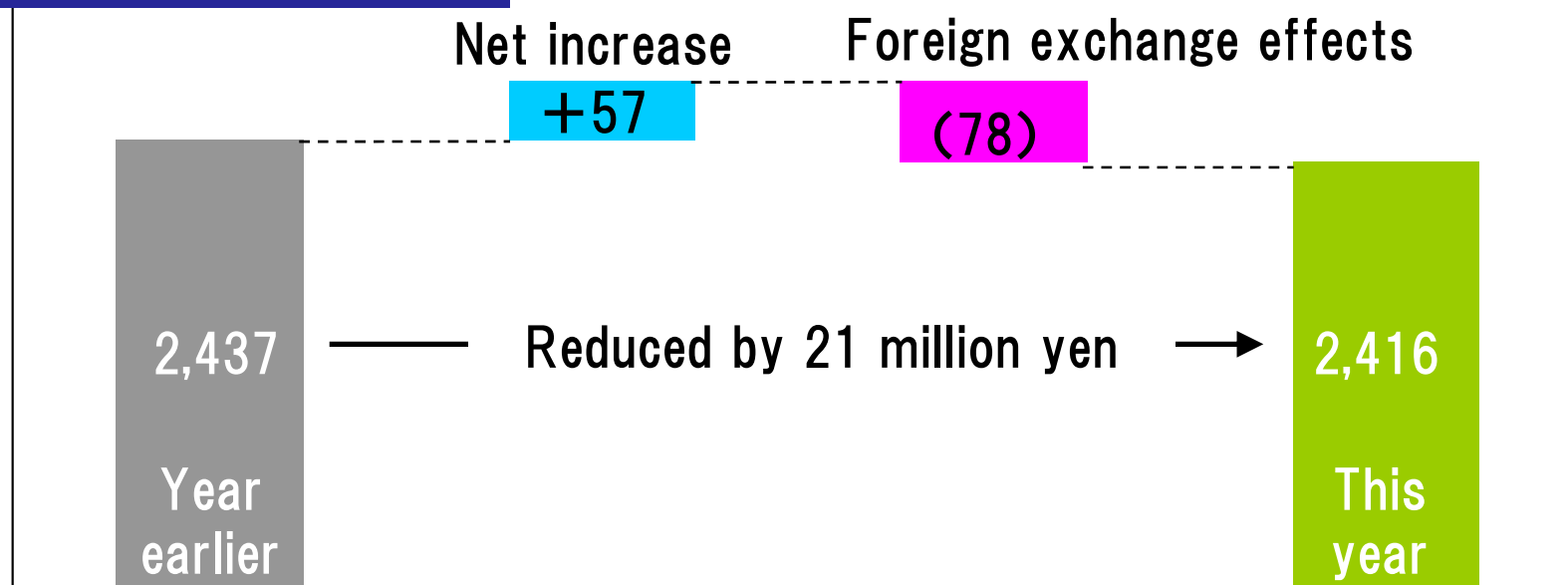
2012/03 Term

2013/03 Term

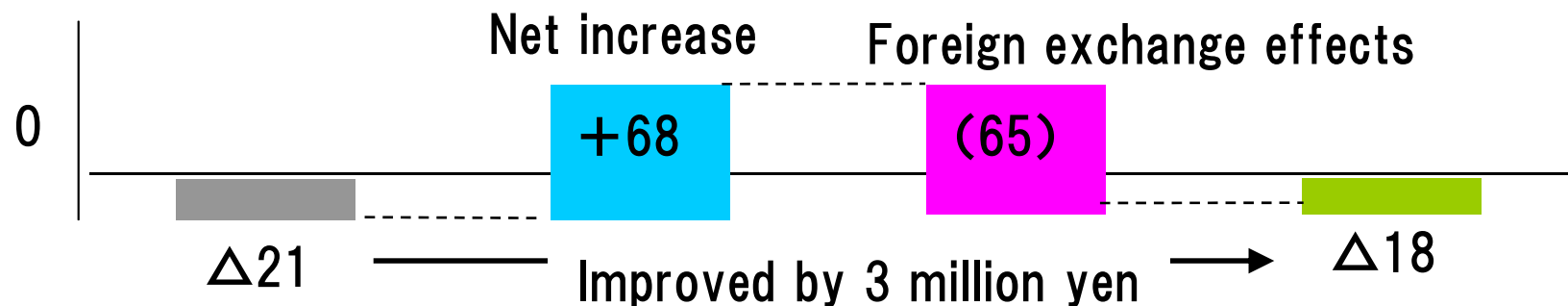
# Foreign exchange effects

(¥ Million)

## Effects on sales revenue



## Effects on operating profit and loss



# Consolidated Balance Sheet

(¥ Million)

[Assets]	2013/03 Term	2012/03 Term	Amount (Increase/Decrease)
Current Assets	15,011	15,363	(352)
Fixed Assets	5,551	5,316	235
Total Assets	20,562	20,680	(118)
<b>[Liabilities and Net Assets]</b>			
Current Liabilities	627	733	(106)
Fixed Liabilities	641	627	14
Net Assets	19,293	19,319	(26)
Total Liabilities/Net Assets	20,562	20,680	(118)

## Consolidated Cash Flow Statement

(¥ Million)	2013/03 Term	2012/03 Term
CF – Operating	(123)	(109)
CF – Investing	(178)	(38)
CF– Financing	0	0
Increase in Cash	(295)	(165)
Balance at the beginning of term	1,459	1,624
Balance at the end of term	1,163	1,459

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# Management Policies for Fiscal Year Ending March 2013

- 1) Establish corporate structures  
conductive to black figures**
- 2) Strengthen business platform**
  - (1) Strengthen sales capabilities**
  - (2) Strengthen price competitiveness**
- 3) Create new businesses and new products**

## Forecast of Consolidated Business Results for 2013./03 Term

(¥ Million)	Results for the first half	Forecast of the second half	Forecast of the 2013/03 Term	Results for the 2012/03 Term	Year-on-year percentage change
Sales Amount	2,416	2,474	4,890	4,781	+2%
Operating Profit	△18	28	10	3	+160%
Ordinary Profit	5	45	50	45	+10%
Net profit	△54	△16	△70	33	—
Equipment Investment			229	278	△18%
Depreciation Expenses			253	245	+3%
R & D Expenses			272	248	+10%

# Plan for the 2nd half by division

## (Precision machinery related products)

(¥ Million)	Results for the first half	Forecast of the second half	Forecast of the 2013/03 Term	Results for the 2012/03 Term	Year-on-year percentage change
Sales Amount	640	690	1,330	1,111	+19%
Operating Profit	△49	△31	△80	△173	—

- Maintain optical disc mold business
- Increase orders for precision molded products
- Advances into medical and bio-science fields
- Development of volume production of high-resolution lenses





# Plan for the 2nd half by division (Optical related products)

(¥ Million)	Results for the first half	Forecast of the second half	Forecast of the 2013/03 Term	Results for the 2012/03 Term	Year-on-year percentage change
Sales Amount	1,775	1,785	3,560	3,670	△3%
Operating Profit	31	59	90	177	△49%

- Increase orders for multi-core enabled connectors
- Increase orders for innovative polishing machines
- Exhaustive cost reductions in procurement and manufacture
- Strengthening of the cooperation with DATA-PIXEL



