

## Interim Financial Statements Briefing Session for 2014/03 Term

(From April 1, 2013 to September 30, 2013)





# I . Overview of Interim Financial Results for 2014/03 Term

II. Forecast of Consolidated Financial Results for 2014/03 Term



# I . Overview of Interim Financial Results for 2014/03 Term

## II. Forecast of Consolidated Financial Results for 2014/03 Term



### Interim Consolidated Financial Results for 2014/03 Term Highlights (Part1)

(¥ Million)		2014/03 Term (Interim)	2013/03 Term (Interim)	Year-on-year percentage change	Estimated value of business results (May 10, 2013)
Sales Amount		4,467	2,416	84.9%	4,180
	Optical Disc Mold Group	2,331	640	264.2%	2,300
	Optical Communicati ons Group	2,135	1,775	20.3%	1,880
Operating Profit		91	(18)	—	0
Ordinary Profit		104	5		30
Net Profit		(25)	(54)	_	(100)



#### Interim Consolidated Financial Results for 2014/03 Term Highlights (Part2)

(¥ Million)	2014/03 Term (Interim)	2013/03 Term (Interim)	Year–on–year percentage Change
Orders Received	5,032	2,365	112.8%
Orders Backlog	1,061	403	163.3%
Equipment Investment	217	120	80.8%
Depreciation Expenses	338	129	162.0%
R & D Expenses	151	136	11.0%

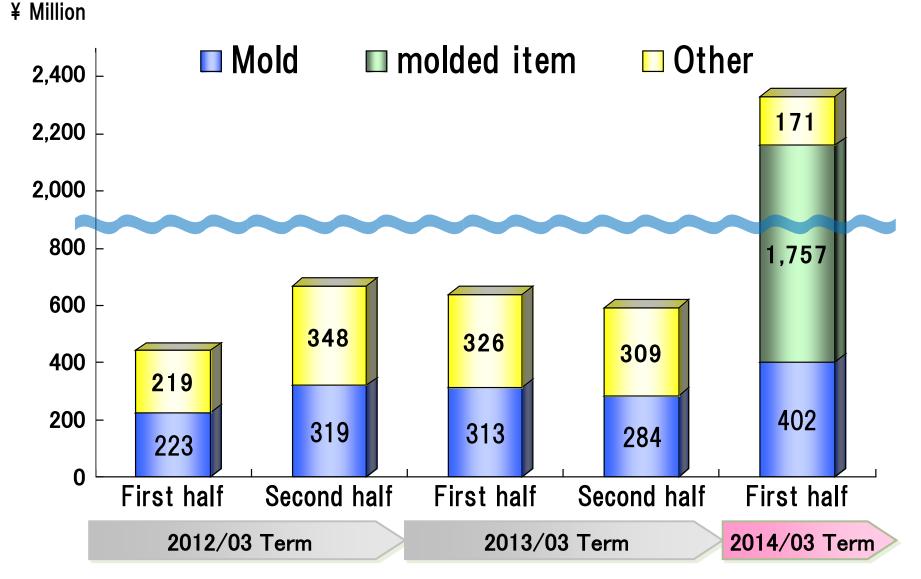


### **Business Results by Segment Optical Disc Mold Group**

(¥ Million)	2014/03 Term (Interim)	2013/03 Term (Interim)	Year–on–year percentage change
Sales Amount	2,331	640	264.2%
Operating Expenses	2,350	689	241.1%
Operating Profit	(19)	(49)	_
Operating Profit Ratio	(0.8%)	(7.6%)	—



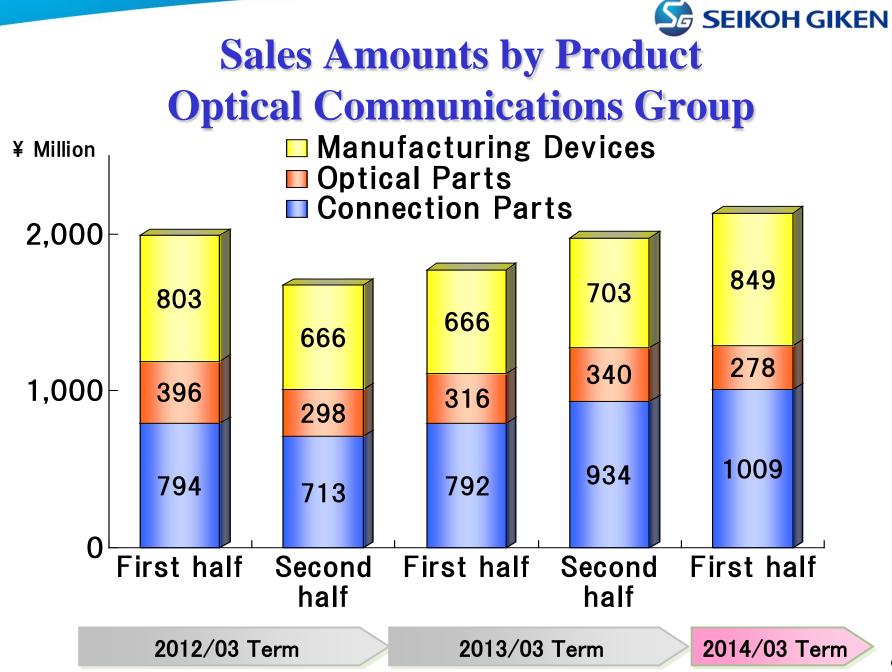
# Sales Amounts by Product Optical Disc Mold Group





### **Business Results by Segment Optical Communications Group**

(¥ Million)	2014/03 Term (Interim)	2013/03 Term (Interim)	Year-on-year Percentage change
Sales Amount	2,135	1,775	20.3%
Operating Expenses	2,024	1,744	16.1%
Operating Profit	110	31	254.8%
Operating Profit Ratio	5.2%	1.7%	_





## **Consolidated Balance Sheet**

(¥ Million)

[Assets]	2014/03 Term	2013/03 Term	Amount (Increase/Decrease)
Current Assets	12,830	14,867	(2,037)
Fixed Assets	10,417	5,959	4,457
Total Assets	23,247	20,826	2,420
[Liabilities and Net As	sets]		
Current Liabilities	2,141	594	1,546
Fixed Liabilities	1,113	655	457
Net Assets	19,993	19,576	416
Total Liabilities/Net Assets	23,247	20,826	2,420



### **Consolidated Cash Flow Statement**

(¥ Million)	2014/03 Term	2013/03 Term	
CF – Operating	242	285	
CF – Investing	(588)	366	
CF- Financing	(53)	0	
Increase in Cash	(284)	740	
Balance at the beginning of term	2,199	1,459	
Balance at the end of term	1,914	2,199	



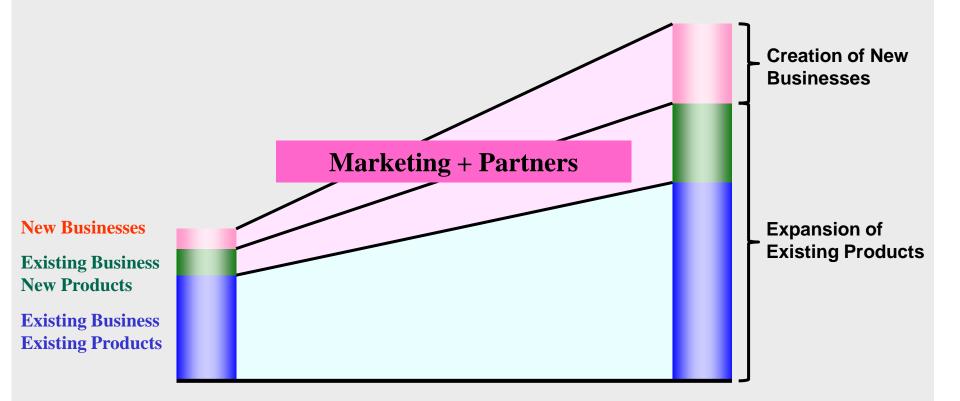
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#### SEIKOH GIKEN Image of Long–Run Development

### Focus on small size, precision, and optics

**Expansion of Existing Business + Creation of New Businesses** 





## Management Policies for Fiscal Year Ending March 2014

- 1) Establish corporate structures conductive to black figures
- 2) Strengthen business platform
  - (1) Strengthen sales capabilities
  - (2) Strengthen price competitiveness
- 3) Create new businesses and new products



#### Forecast of Consolidated Business Results for 2014./03 Term

(¥ Million)	Results for the first half	Forecast of the second half	Forecast of the 2014/03 Term	Results for the 2013/03 Term	Year-on-year percentage change
Sales Amount	4,467	5,533	10,000	4,986	101%
Operating Profit	91	159	250	(190)	
Ordinary Profit	104	226	330	(30)	
Net profit	(25)	75	50	(126)	
Equipment Investment			635	256	148%
Depreciation Expenses			895	262	242%
R & D Expenses			303	244	24%

# Plan for the 2nd half by division (Precision machinery related products)

(¥ Million)	Results for the first half	Forecast of the second half	Forecast of the 2013/03 Term	Results for the 2012/03 Term	Year-on- year percentage Change
Sales Amount	2,331	3,269	5,600	1,233	354%
Operating Profit	(19)	19	0	(239)	—

- Maintain optical disc mold business
- Increase orders for precision molded products
- Create synergy with Fuji Electronics Industries
- Increase sales of higher pixel lens





# Plan for the 2nd half by division (Optical related products)

(¥ Million)	Results for the first half	Forecast of the second half	Forecast of the 2013/03 Term	Results for the 2012/03 Term	Year-on- year percentage change
Sales Amount	2,135	2,265	4,400	3,753	17%
Operating Profit	110	140	250	49	410%

- Enhance sales activity in China off-shore market
- Increase orders for multifiber jumpers and new polishing machine
- Exhaustive cost reductions in procurement and manufacture
- Strengthening of the cooperation with DATA-PIXEL





