

## Consolidated Financial Results for FY2008 Ended March 31, 2009

(From April 1, 2008 to March 31, 2009)



May 19, 2009



I. Overview of Consolidated Financial Results for FY2008

II. Forecast of Consolidated Business Results for FY2009

**III. Future Business Evolution** 



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### Consolidated Financial Results for FY2008 Ended March 31, 2009 Highlights (Part1)

(¥ Million)	FY2008	FY2007	Year-on-year percentage change	Estimated value of business results (Feb 12, 2009)
Sales Amount	6,426	7,148	(10.1%)	6,594
Optical Disc Mold Group	1,550	1,569	(1.2%)	1,445
Optical Communications Group	4,875	5,579	(12.6%)	5,149
<b>Operating Profit</b>	(710)	(426)		(607)
Ordinary Profit	(552)	(540)	-	(468)
<b>Current Net Profit</b>	(857)	(1,071)	-	(764)



### Consolidated Financial Results for FY2008 Ended March 31, 2009 Highlights (Part2)

(¥ Million)	FY2008	FY2007	Year-on-year percentage change
Orders Received	5,963	7,421	(19.6%)
Orders Backlog	397	860	(53.8%)
<b>Equipment Investment</b>	398	585	(32.0%)
<b>Depreciation Expense</b>	707	799	(11.5%)
R & D Expenses	1,242	892	+39.2%



### **Business Results by Segment/ Optical Disc Mold Group**

(¥ Million)

FY2008

FY2007

Year-on-year percentage change

**Sales Amount** 

1,550

1,569

(1.2%)

Operating Expenses

2,109

1,851

+13.9%

Operating Profit

(558)

(282)

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Operating Profit Ratio

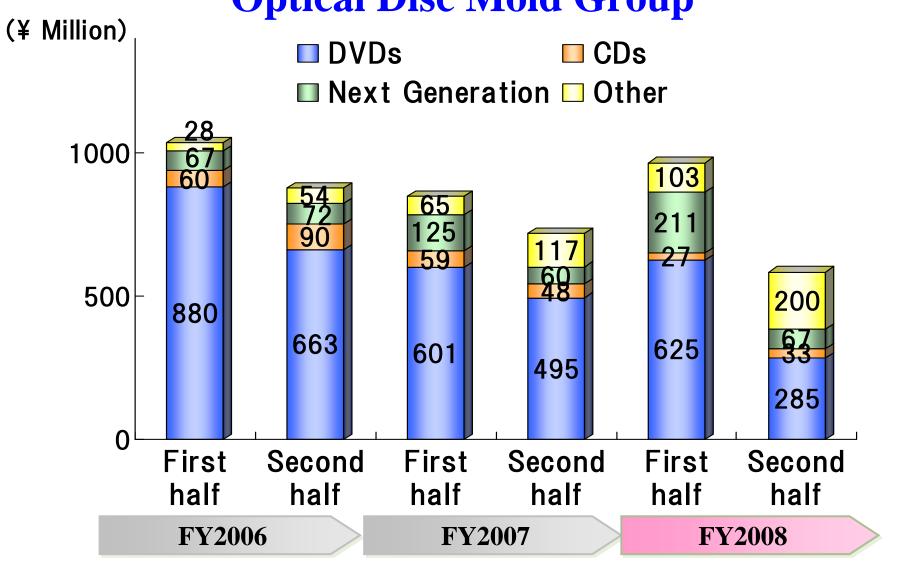
(36.0%)

(18.0%)

(18.0%)

### SEIKOH GIKEN

### Sales Amounts by Product / Optical Disc Mold Group



### SEIKOH GIKEN

### **Business Results by Segment/ Optical Communications Group**

(¥ Million)

FY2008

FY2007

Year-on-year percentage change

**Sales Amount** 

4,875

5,579

(12.6%)

Operating Expenses

5,027

(151)

5,723

(12.2%)

Operating Profit

(3.1%)

(144)

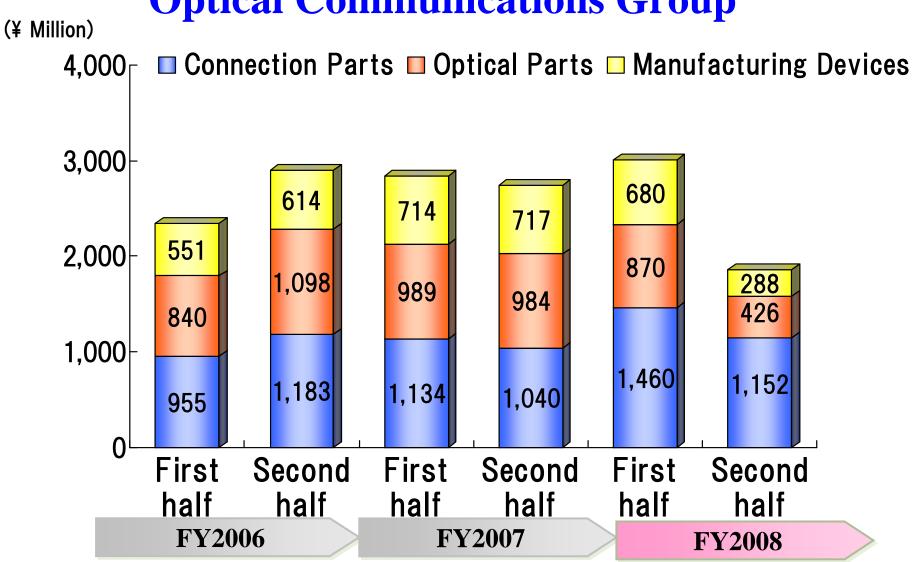
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Operating Profit Ratio

(2.6%)

(0.5%)

# Sales Amounts by Product / Optical Communications Group





#### **Consolidated Balance Sheet**

(¥ Million)

		l	(1 1/11/10/11)
Items	FY2008	FY2007	Amount (Increase/Decrease)
[Assets]			
<b>Current Assets</b>	16,459	17,517	(1,058)
Fixed Assets	6,885	7,598	(713)
<b>Total Assets</b>	23,344	25,115	(1,771)
[Liabilities and Net Assets]			
<b>Current Liabilities</b>	1,195	1,371	(176)
Fixed Liabilities	611	606	+5
Net Assets	21,537	23,136	(1,599)
<b>Total Liabilities/Net Assets</b>	23,344	25,115	(1,771)



#### **Consolidated Cash Flow Statement**

(¥ Million)

**Items** 

**CF - Operating** 

**CF** - Investing

**CF- Financing** 

**Increase in Cash** 

Balance at the beginning of period

**Balance at the end of period** 

FY2008

779

(823)

(394)

(638)

2,857

2,218

FY2007

984

347

(335)

970

1,887

2,857



### Milestone Co., Ltd. Became a Subsidiary

**Summary of Stock Purchases** 

<b>Purchase Date</b>
I ul chase Date

**♦ Number of Shares Purchased** 

Purchase Price

**♦** Total Purchase Price

**♦** Share of Total Issued Shares Held

March 1, 2009

221 Shares

¥480,000 per share

¥106.08 million

50.1%



### Milestone Co., Ltd. Became a Subsidiary

#### **Company Profile**

Headquarters address
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**Established** 

Capital

**♦** Number of employees

**♦** Main businesses

**♦** Patents held

Fuchu City, Tokyo

**June 1998** 

¥83.04 million

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Design, manufacture, and sales of plastic and glass lenses

Approx. 80 lens related patents

(As of March 31, 2009)



#### Milestone Co., Ltd. Became a Subsidiary

**Objective** 

Strengthen design and development technology

Strengthen production technology

Strengthen optical device business

**Expand product lineup** 

**Effectively utilize patents** 



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### Prior Conditions for Business Plans for FY2009 Ending March 31, 2010

### Optical Disc Mold Group

- ◆ Not expecting a sudden increase in demand for optical disc molds
- **Launch optical device business**

#### Optical Communications Group

- **Cannot rely on recovery of the shrinking market**
- **♦** Improve profitability by changing the supply chain



#### **◆**Cost Reduction Measures

- **♦** Resumption of duties by dispatched employees
- **♦** Reduction of temporary workers
- **♦** Reduce bonus payments
- **♦** Continue cutting executive compensation
- **♦** Conduct temporary shutdowns
- **♦** Prohibit overtime work
- **♦** In-house production

# Forecast of Consolidated Business Results for FY2009 Ending March 31, 2010

(¥ Million)	First half	Second half	Forecast of FY2009	Results for FY2008
Sales Amount	2,600	3,600	6,200	6,426
Operating Profit	(240)	170	(70)	(710)
Ordinary Profit	(220)	220	0	(552)
Current Net Profit	(220)	220	0	(857)
<b>Equipment Investment</b>			362	398
Depreciation Expenses			605	707
R & D Expenses			620	1,242

### SEIKOH GIKEN

### Forecast of Consolidated Business Results (by Segment) for FY2009 Ending March 31, 2010

(¥	Million)
Ω	ntical Dis

Optical Disc Mold Group

Sales Amount

Operating Expenses

Operating Profit

Optical Communications Group

**Sales Amount** 

Operating Expenses

Operating Profit

Forecast of the Second half	Forecast of the full year
1,500	2,200
1,380	2,270
120	(70)
	of the Second half  1,500  1,380

890	1,380	2,270
(190)	120	(70)
1,900	2,100	4,000
1,950	2,050	4,000
(50)	50	0

Results for the previous period	Year-on-year percentage change
1,550	+41.9%
2,109	+7.6%
(558)	-

4,875	(17.9%)
5,027	(20.4%)
(151)	-



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### **Corporate Vision**

Create new value with "precision processing" and "optical technology"



### **FY2009 Group-wide Policies**

- Strengthen in-house production (Strengthen sales, technical development, and manufacturing functions)
- Strengthen businesses through alliances



## Future Business Evolution ~Optical Disc Mold Group~

#### Mold sales business and mass-produced goods business

- **♦** Maintain status as top international brand in optical disc business
- **Develop new precision molding and precision processing businesses**
- Develop the mass-produced goods business using molds produced in-house as a tool

### SEIKOH GIKEN

## Future Business Evolution ~Optical Communications Group~

## Increase the added value of existing products

- **◆** Add integrated and advanced functions to existing products to increase their added value
- **Focus on the growing Chinese market**
- Develop overseas markets for optical remote antenna unit



