

Financial Statements Briefing Session for 2025/03 Term

(From April 1, 2024 to March 31, 2025)



May 16, 2025

- I . Overview of Consolidated Financial Results for 2025/03 Term
- II . Progress of Medium-term Management Plan “Master Plan 2022”
- III . Forecast of Consolidated Financial Results for 2026/03 Term
- IV . Response to achieve management with awareness of capital cost and share price

I . Overview of Consolidated Financial Results for 2025/03 Term

II . Progress of Medium-term Management Plan “Master Plan 2022”

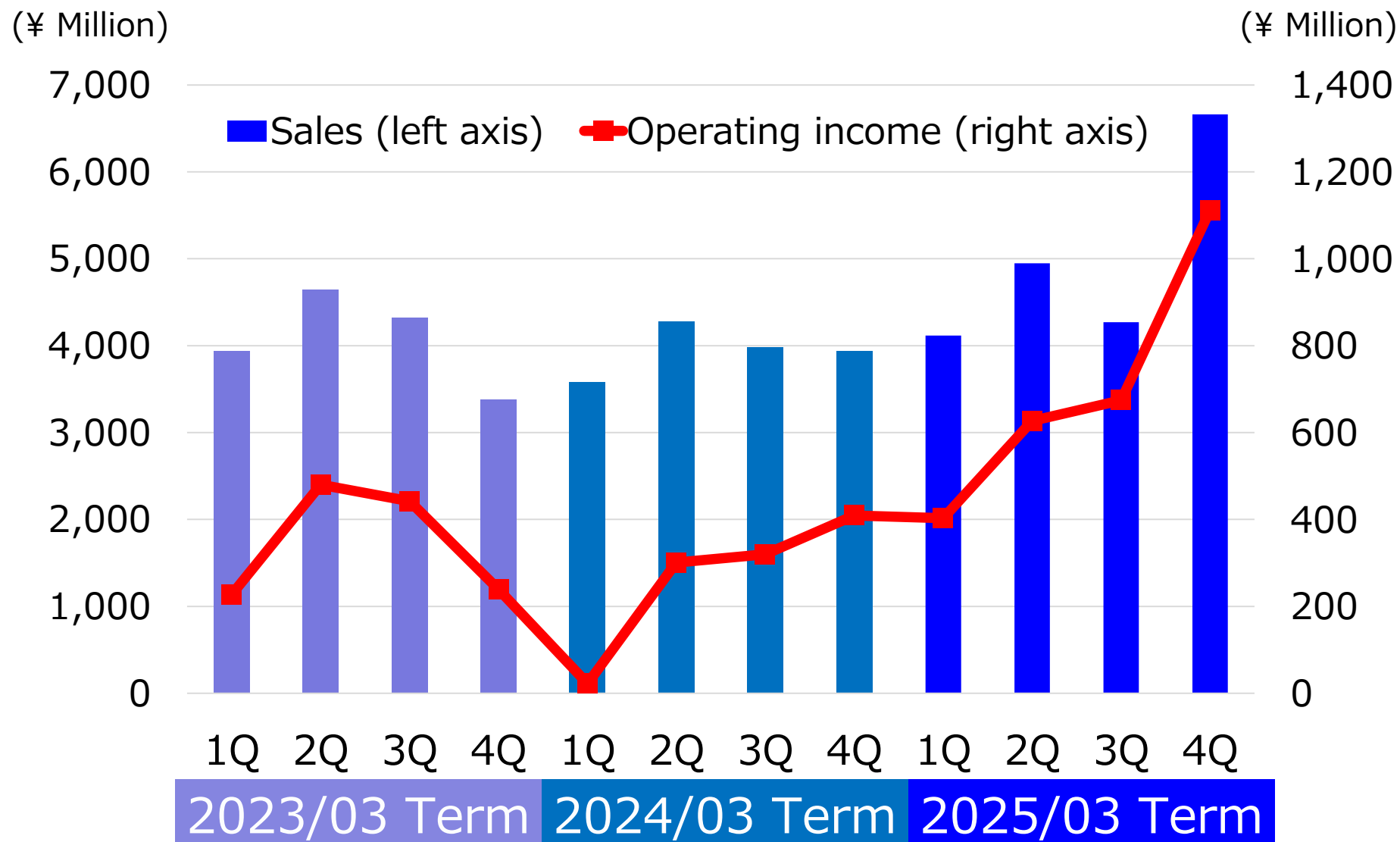
III . Forecast of Consolidated Financial Results for 2026/03 Term

IV . Response to achieve management with awareness of capital cost and share price

Consolidated Financial Statements for 2025/03 Term Highlights (Part1)

(¥ Million)	2025/03 Term	2024/03 Term	Year-on-year percentage Change	Estimated value of business results (November 11, 2024)
Sales Amount	19,982	15,785	26.6%	18,000
Precision Machinery	9,200	8,716	5.6%	8,800
Fiber Optic Components & Instrumental	10,782	7,069	52.5%	9,200
Operating Profit	2,817	1,052	167.7%	2,000
Ordinary Profit	2,979	1,269	134.7%	2,050
Net Profit	2,225	761	192.4%	1,500

Quarterly transition in consolidated earnings



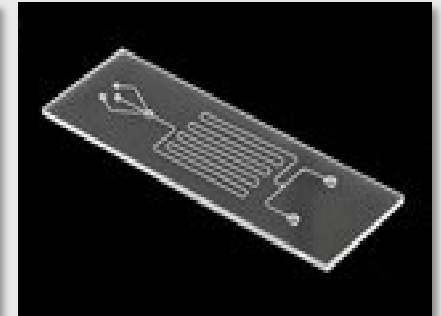
Consolidated Financial Statements for 2025/03 Term Highlights (Part2)

(¥ Million)	2025/03 Term	2024/03 Term	Year-on-year percentage change
Orders Received	21,380	15,992	+ 33.7%
Orders Backlog	4,384	2,778	+ 57.8%
Capital investment	598	388	+54.0%
Depreciation & Amortization Expenses	944	973	-3.0%
R & D Expenses	500	459	+8.9%

Main products and technologies of the Precision Machinery Division

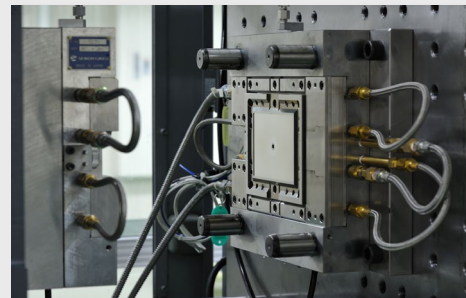
◆ Molded products

Automotive insert molded products
 Resin injection molded products
 Two-color molded products
 Metal press molded products, etc.



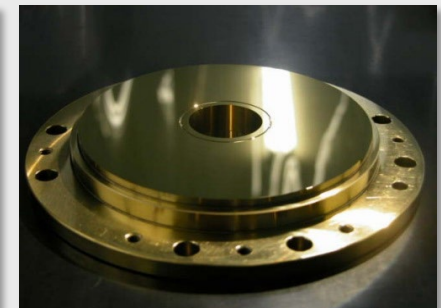
◆ Molds

Precision molds of all kinds



◆ Other

Precision processed metal parts, etc.

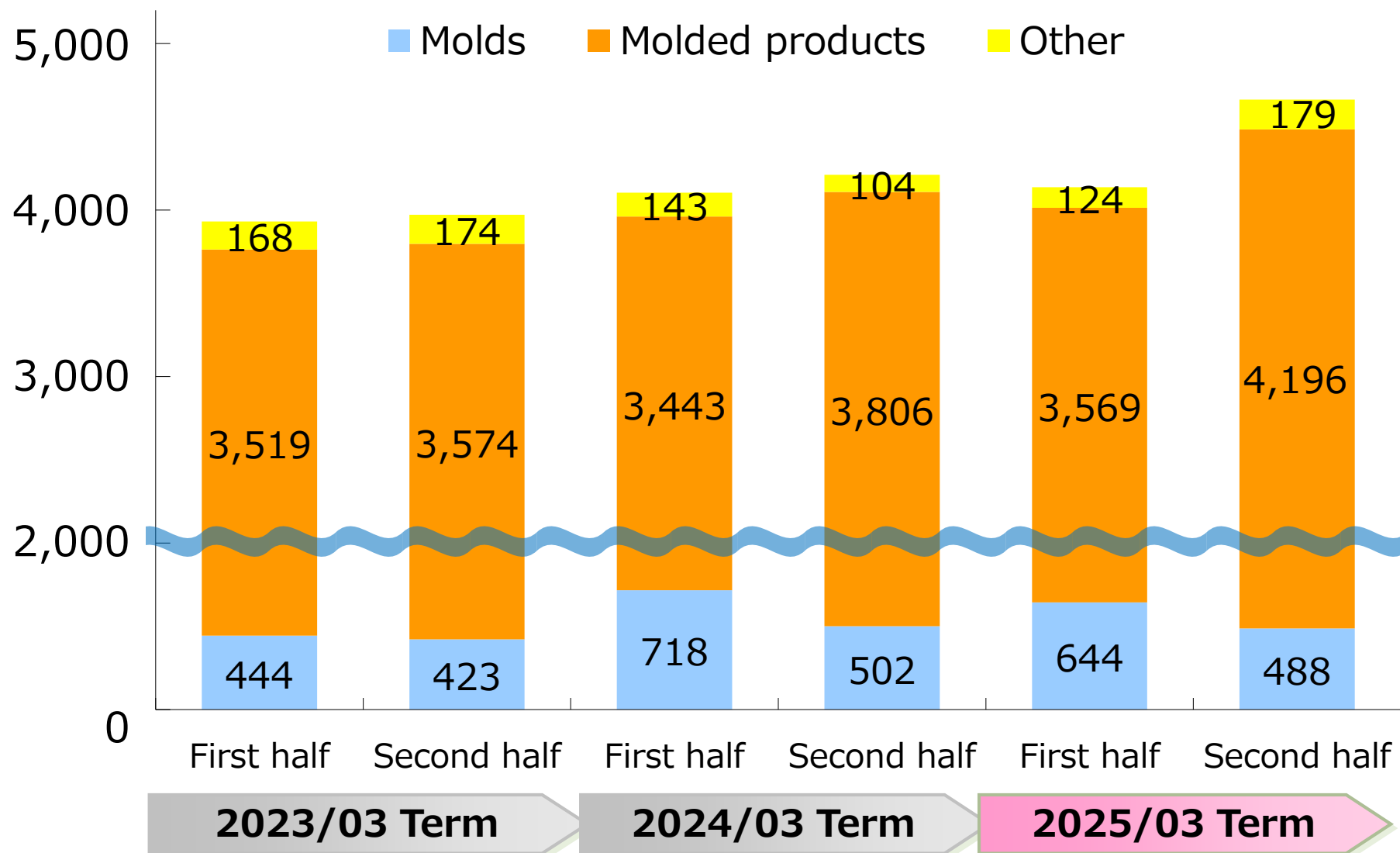


Business Results by Segment/ Precision Machinery

(¥ Million)	2025/03 Term	2024/03 Term	Year-on-year percentage Change
Sales Amount	9,200	8,716	+5.6%
Operating Expenses	8,612	8,052	+7.0%
Operating Profit	588	664	-11.5%
Operating Profit Ratio	6.4%	7.6%	-1.2%

Sales Amounts by Product / Precision Machinery

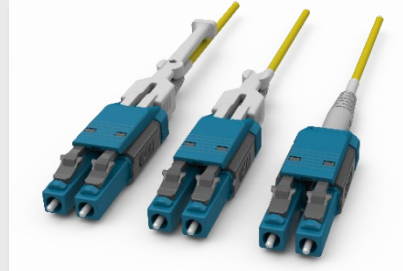
¥ Million



Main products and technologies of the Optical Products Division

◆ Optical communication network components

Optical connectors
Ferrules, etc.

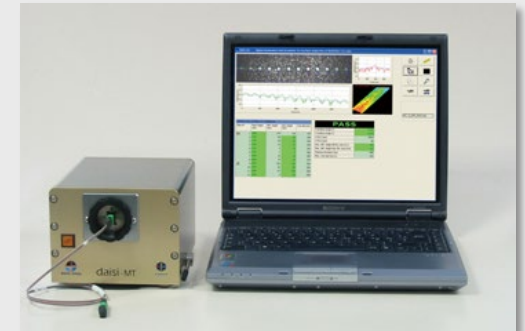


◆ Manufacturing machinery and equipment

Optical connector polishing machines



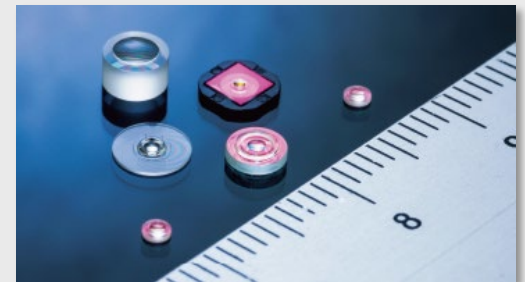
Inspection equipment for optical connector end faces



Optical electric field sensors, etc.

◆ Other

Micro lenses, etc.

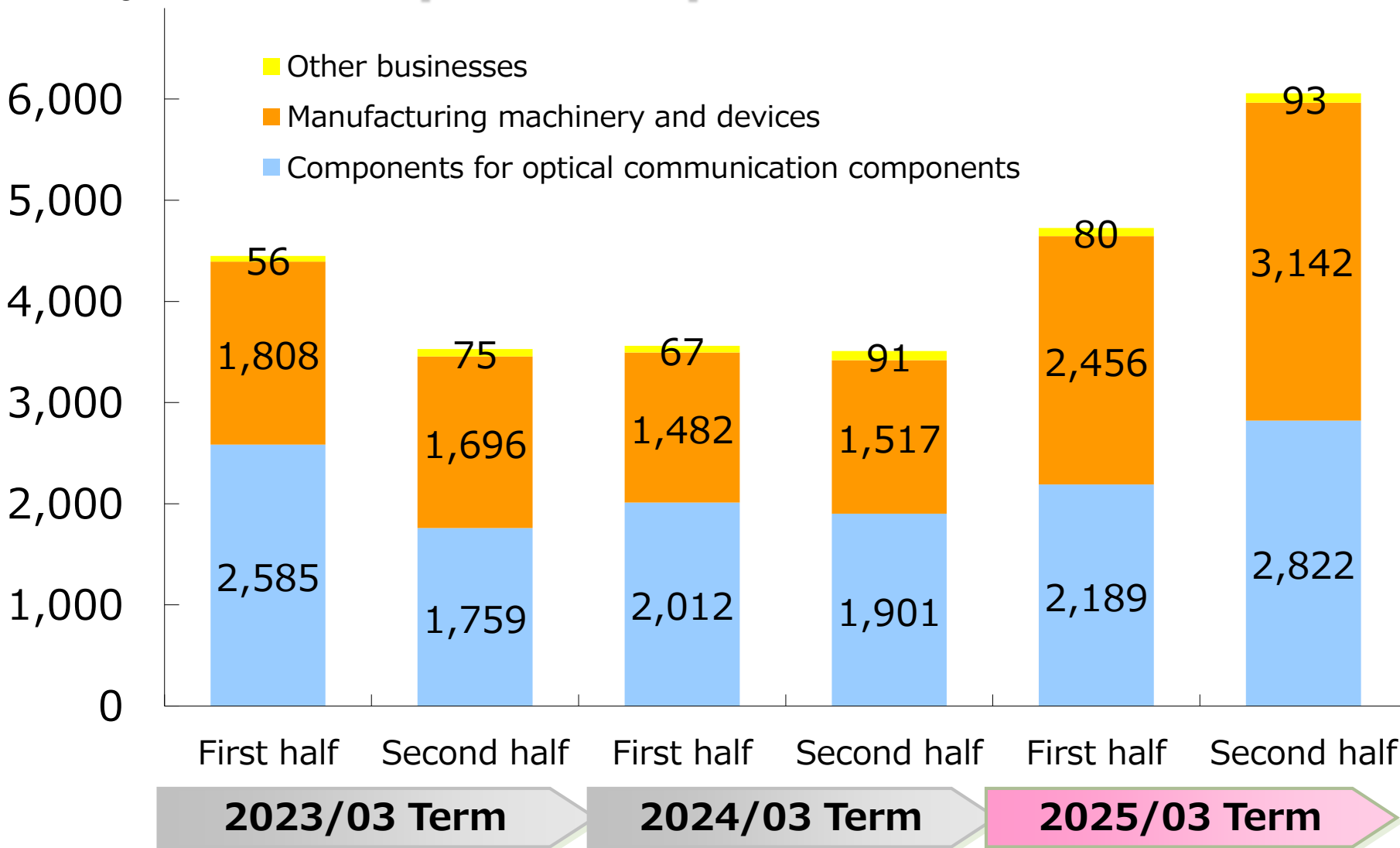


Business Results by Segment/ Fiber Optic Components & Instrumental

(¥ Million)	2025/03 Term	2024/03 Term	Year-on-year percentage change
Sales Amount	10,782	7,069	+52.5%
Operating Expenses	8,553	6,681	+28.0%
Operating Profit	2,229	388	+474.5%
Operating Profit Ratio	20.7%	5.5%	+ 15.2%

Sales Amounts by Product / Fiber Optic Components & Instrumental

¥ Million



Consolidated Balance Sheet (¥ Million)

[Assets]	2025/03 Term	2024/03 Term	Amount (Increase/Decrease)
Current Assets	24,042	22,738	+ 1,303
Fixed Assets	10,341	9,487	+853
Total Assets	34,383	32,226	+ 2,156
[Liabilities and Net Assets]			
Current Liabilities	4,786	3,425	+1,360
Fixed Liabilities	1,452	1,614	(162)
Net Assets	28,144	27,186	+ 958
Total Liabilities/ Net Assets	34,383	32,226	+ 2,156

Consolidated Cash Flow Statement

(¥ Million)	2025/03 Term	2024/03 Term
CF - Operating	3,068	1,797
CF - Investing	1,046	(1,533)
CF- Financing	(2,013)	(507)
Increase in Cash	2,254	(127)
Balance at the beginning of term	5,065	5,193
Balance at the end of term	7,320	5,065

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Medium-term Management Plan "Master Plan 2022"

(Fiscal years 2022 to 2026)

Long-term management policies

Corporate vision targeted by the Group

"A company needed by society"

Contributing to **supporting and sustaining** society

- Creation of a resource recycling society
- Creation of a decarbonized society



Contributing to the **progress and development** of society

- Creation of a rich and comfortable society
- Creation of a safe and secure society



Base technologies and areas of contribution

Information and communication



Automobiles



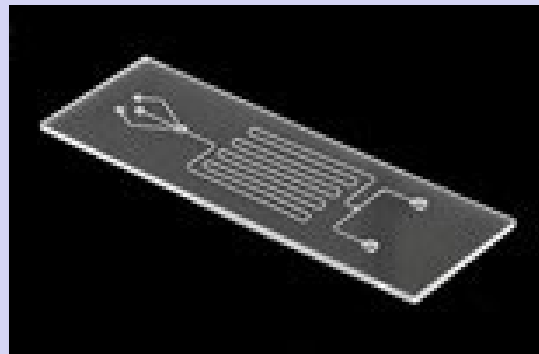
Medical and biotechnology



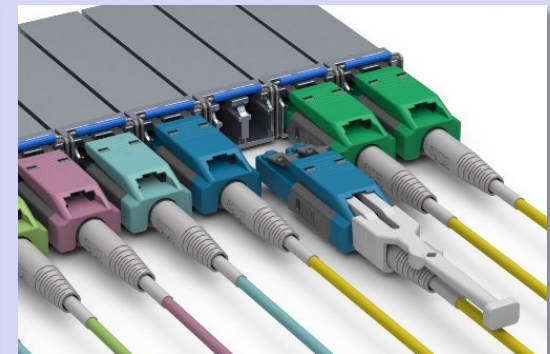
Deployment of superior base technologies to growth markets



**Precision processing
technology**



**Precision molding
technology**



Optical technology

Fundamental Strategies of the Master Plan 2022

Maximization of economic value: business growth

Rejuvenating contact points with customers

- Improving volume and quality of contacts with customers
- Increased share of deals with existing customers
- Development of new customers

Accelerating development of new products and new technologies

- New product development based on market information
- Strengthened management of development times
- Strategic acquisition of patents

Improving manufacturing capabilities

- Improved production efficiency through AI, automation, etc.
- Stable procurement of good, low-cost materials
- Maintaining quality that meets customer demands

Optimization of social value: Sustainability

Reinforcing the management base

- Establishing an environment in which diverse personnel can vibrantly work
- Adoption of cloud, paperless business practices, DX
- Contribution to decarbonization and creation of a resource recycling society

The fiscal year ended March 31, 2025 business measures

Maximization of economic value

Rejuvenating contact points with customers

- Improving volume and quality of contacts with customers
- Increased share of deals with existing customers
- Development of new customers

Strengthening participation in trade shows



Exhibited at trade shows 14 times, both in Japan and overseas, creating contact points with new customers

Co-exhibited with consolidated subsidiaries such as Fuji Electronics Industries and DATA PIXEL as well

Attracted attention to optical components and automated manufacturing equipment for data centers

The fiscal year ended March 31, 2025 business measures

Maximization of economic value

Rejuvenating contact points with customers

- Improving volume and quality of contacts with customers
- Increased share of deals with existing customers
- Development of new customers

Released automatic polishing machines for optical connectors



“SFPS-V1 automatic polishing machines”

Supports Space-saving, wide variety of products and large outer diameter cables

Saves labor and improves productivity for customers by mechanization of processes from transfer to polishing of polishing pads to end-face cleaning of optical connectors

Already Delivered the first unit to a major optical connector manufacturer

The fiscal year ended March 31, 2025 business measures

Maximization of economic value

Optimization of social value

Accelerating development of new products and new technologies

- New product development based on market information
- Strengthened management of development times
- Strategic acquisition of patents

Started cooperation with  in Suzhou, China

“Invested Suzhou Anzhun Intelligent Equipment Co., Ltd.”

Seikoh Giken Hangzhou underwrote a third-party allocation of new shares and invested 615,000 RMB, bringing its shareholding ratio to 27.8%

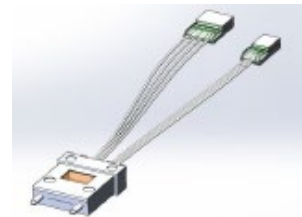
Improving automated machine manufacturing technology and accelerating development



“Established Seikoh Xunjie OFC”

Jointly established by Seikoh Giken Hangzhou with Agix Capitalized at RMB 10 million, with 51% investment ratio

Developed next-generation optical communication components using high-density connection technology



The fiscal year ended March 31, 2025 business measures

Maximization of economic value

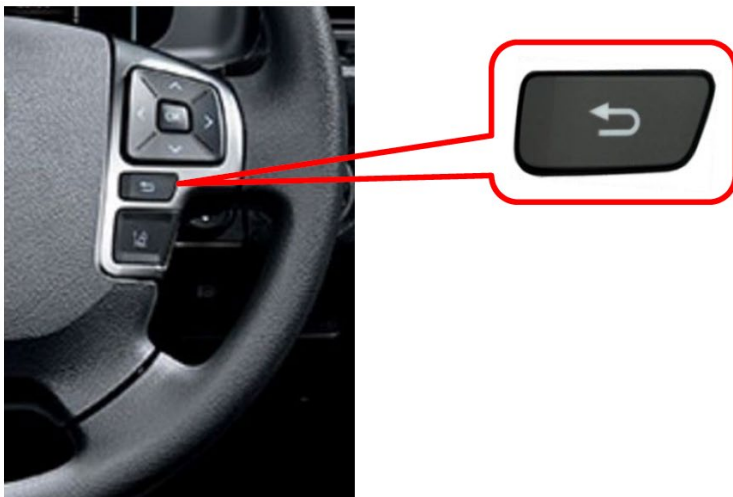
Optimization of social value

Accelerating development of new products and new technologies

- New product development based on market information
- Strengthened management of development times
- Strategic acquisition of patents

Started mass production of automotive parts using in-mold coating technology

Switches utilizing in-mold coating technology for compact parts jointly developed with TOKAI RIKA CO., LTD. adopted by **Toyota Motor Corporation** for HiAce



Achieved the exact same appearance as conventional products

Enabled reduction of approximately 60% of CO2 emissions by eliminating the coating and drying processes

Japan's first practical application of in-mold coating technology for compact parts

The fiscal year ended March 31, 2025 business measures

Maximization of economic values

Improving manufacturing capabilities

- Improved production efficiency through AI, automation, etc.
- Stable procurement of good, low-cost materials
- Maintaining quality that meets customer demands

MG Co., Ltd. made a consolidated subsidiary

◆ Basic information (Fiscal year ended March 31, 2024)



Main sites	Miyagi Prefecture (two factories), Yamagata Prefecture (one factory)
Capital	100 million yen
Date of establishment	January 30, 1970
Employees	131
Business results	Net sales: 2,341 million yen Ordinary income: 574 million yen



* Business results are prior to the application of the "Accounting Standard for Revenue Recognition."

Stable supply of molded plastic and molded plastic magnetic products for the vehicle, stationery, and other markets through a 24-hour production system

Acquired a wider range of injection molding technologies and advanced automated molding technologies

The fiscal year ended March 31, 2025 business measures

Maximization of economic values

Improving manufacturing capabilities

- Improved production efficiency through AI, automation, etc.
- Stable procurement of good, low-cost materials
- Maintaining quality that meets customer demands

Launched production at SEIKOH GIKEN (THAILAND)



Launched production of fibers with optical connectors in March 2025 with 19 employees

Going forward, we will increase the number of local staff for training and increase the number of products manufactured

Optical communication components produced in [China](#), [Japan](#), and [Thailand](#) to strengthen BCP response

The fiscal year ended March 31, 2025 business measures

Optimization of Social values

Reinforcing the management base

- Establishing an environment in which diverse personnel can vibrantly work
- Adoption of cloud, paperless business practices, DX
- Contribution to decarbonization and creation of a resource recycling society

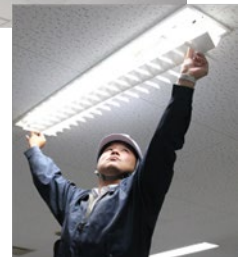
Toward Carbon Neutrality



Matsudo City
Registered under the "Matsudo City Businesses
that Promote Decarbonization" system



Matsudo SDGs caravan certificate
No. 2310044



Introduction of mini-cab electric vehicles, replacement of
air conditioning equipment to more power-efficient
equipment, upgrade to LED lighting, etc.

Aiming to reduce our greenhouse gas emissions in FY2026 by 17% in comparison with FY2020

Strengthening energy-saving measures for the entire Group / Switching to energy-saving equipment

The fiscal year ended March 31, 2025 business measures

Optimization of Social values

Reinforcing the management base

- Establishing an environment in which diverse personnel can vibrantly work
- Adoption of cloud, paperless business practices, DX
- Contribution to decarbonization and creation of a resource recycling society

Human capital investment / Promotion of health and productivity management



Awarded “Kurumin Certification” by the Ministry of Health, Labour and Welfare as a company that supports child rearing

Renewed certification as an “Excellent Health Company” (Small and Medium Enterprise Category)

Promoted better health through walking events and our unique point system

Medium-term management targets (P&L indicators)

Medium-term management targets: Net sales of 25 billion yen, operating income of 2.5 billion yen or more (¥ Million)

■ Consolidated sales **25,000**

19,982

10,782

9,200

13,500

11,500

Fiscal Year 2024 results

2026 plan

■ Precision Machinery Business ■ Optical Products Business

■ Consolidated operating income

2,817

2,500

**Plan
achievement**

Fiscal Year 2024 results

2026 plan

(¥ Million)	FY2024 results	FY2026 plan	Vs. FY2024
Precision Machinery Business	9,200	11,500	+ 25%
Optical Products Business	10,782	13,500	+ 25%
Consolidated sales	19,982	25,000	+ 25%
Consolidated operating income	2,817	2,500	Achieved two years ahead of schedule
Operating income margin	14.1%	10%	4.1% improvement

Revised Medium-term management targets (P&L indicators)

Consolidated operating income of 2.5 billion yen ⇒ Revised upward to 3.3 billion yen

(¥ Million)

■ Consolidated sales **25,000**

19,982

10,782

9,200

13,500

11,500

Fiscal Year 2024 results

2026 plan

 Precision Machinery Business  Optical Products Business

■ Consolidated operating income **3,300**

2,817

3,300

Fiscal Year 2024 results

2026 plan

(¥ Million)	FY2024 results	FY2026 plan	Vs. FY2024
Precision Machinery Business	9,200	11,500	+ 25%
Optical Products Business	10,782	13,500	+ 25%
Consolidated sales	19,982	25,000	+ 25%
Consolidated operating income	2,817	3,300	+ 17%
Operating income margin	14.1%	13.2%	-0.9%

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Forecast of Consolidated Business Results for 2026/03 Term

(¥ Million)	First half	Second half	Forecast of the 2026/03 Term	Results for the 2025/03 Term
Sales Amount	11,200	10,800	22,000	19,982
Operating Profit	1,600	1,400	3,000	2,817
Ordinary Profit	1,650	1,450	3,100	2,979
Net profit	1,270	1,030	2,300	2,225
Equipment Investment			1,279	598
Depreciation & Amortization Expenses			1,016	944
R & D Expenses			512	500

Forecast of Consolidated Business Results (by Segment) for 2026/03 Term

(¥ Million)	First half	Second half	Forecast of the 2026/03 Term	Results for the 2025/03 Term
The Relation of Precision Machinery				
Sales Amount	5,120	5,380	10,500	9,200
Operating Expenses	4,850	4,950	9,800	8,612
Operating Profit	270	430	700	588
The Relation of Optical Communications				
Sales Amount	6,080	5,420	11,500	10,782
Operating Expenses	4,750	4,450	9,200	8,553
Operating Profit	1,330	970	2,300	2,229

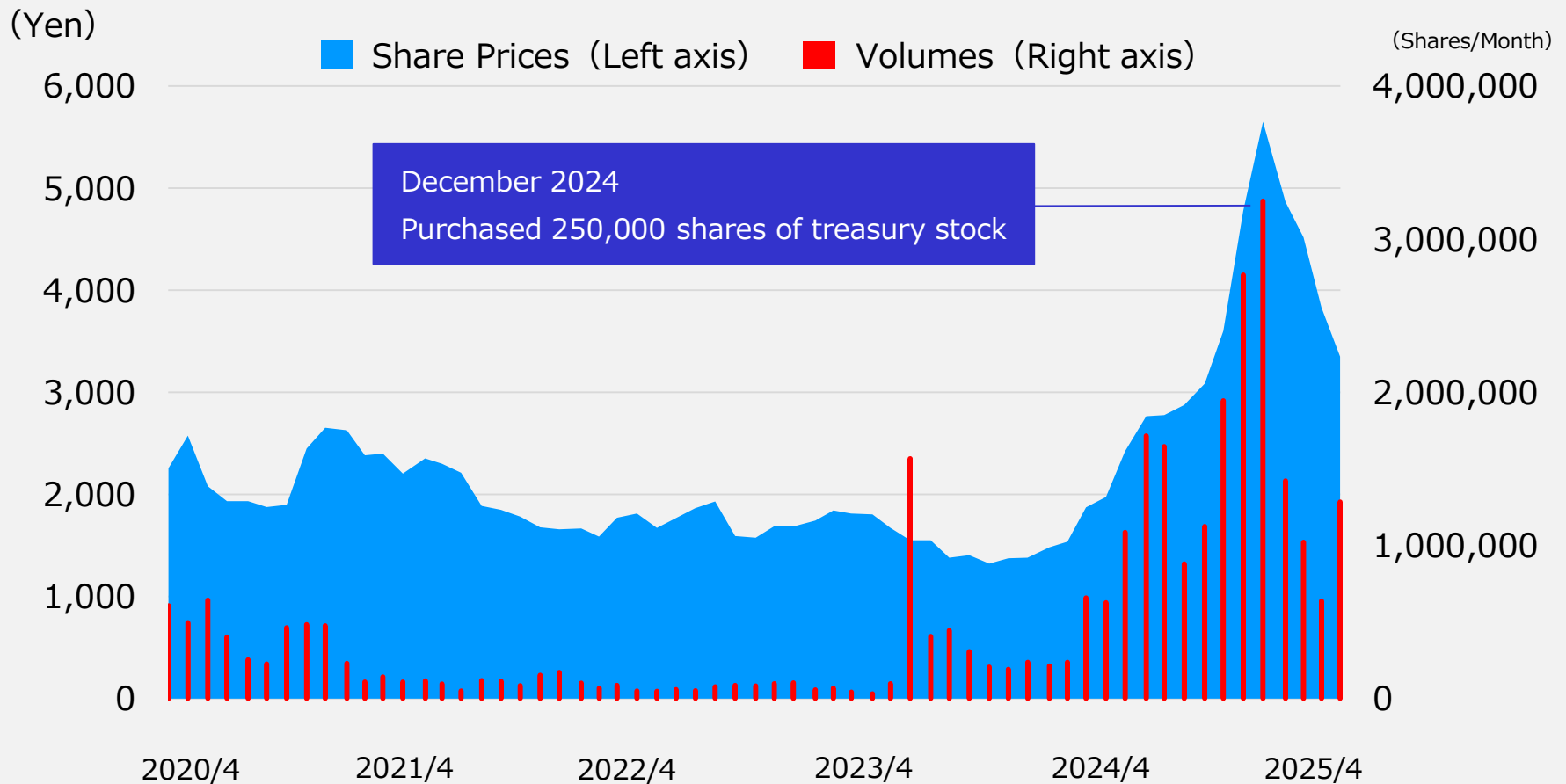
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Share Price Changes

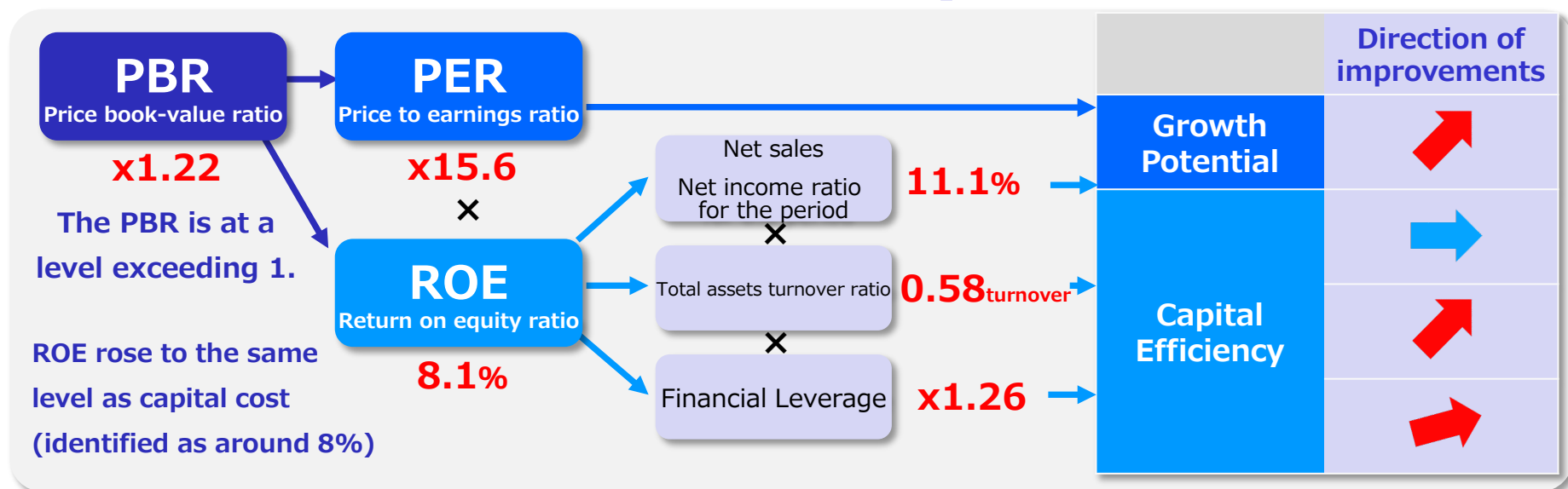
■ Changes in share price/monthly volume

Stock price climbed to above 6,000 yen in December 2024, but is now below 4,000 yen

Trading volume increases as stock price rises in fiscal year 2024 and beyond



Status analysis



Indicator	Unit	2020	2021	2022	2023	2024
PBR	Multiples	0.91	0.64	0.63	0.63	1.22
PER	Multiples	22.3	14.1	15.3	22.5	15.6
ROE	%	4.1	4.6	4.2	2.8	8.1
Net income to net sales ratio for the period	%	6.6	7.1	6.7	4.8	11.1
Total assets turnover ratio	Turnover	0.51	0.53	0.52	0.49	0.58
Financial Leverage	Multiples	1.20	1.19	1.18	1.19	1.26

*Each financial year is calculated using the financial figures and share price at the end of the term.

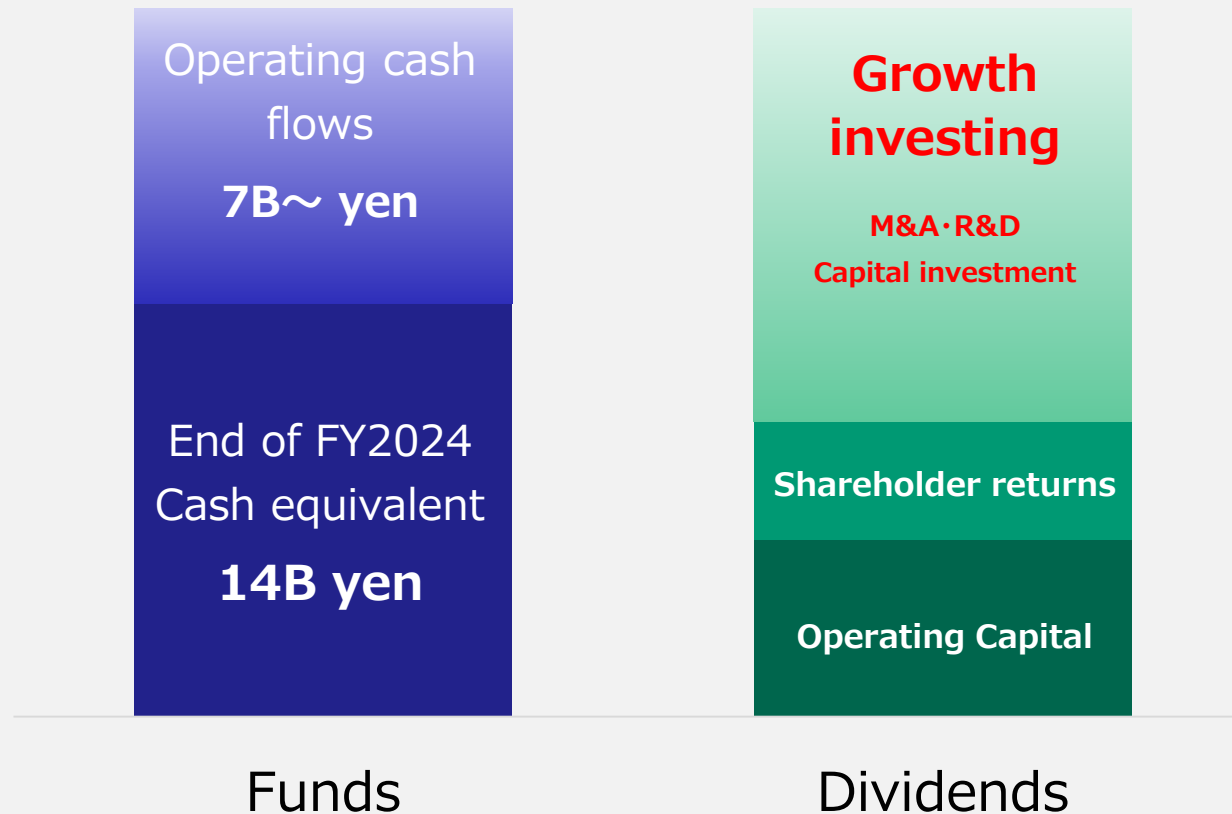
Toward improving a value of Corporation

We will achieve improvements in medium to long term corporate value by implementing the following measures centering on “**business growth**” with the implementation of our medium-term management plan Master Plan 2022

Improvements of PER Fostering growth potentials	IR・corporate PRs	<ul style="list-style-type: none"> • Strengthening IR for institutional and individual investors. • Improving press releases newspapers and trade journals.
	Sustainability (non-financial information)	<ul style="list-style-type: none"> • Developing human resources through human capital investment. • Disclosing ESG related information.
	Shareholder Returns	<ul style="list-style-type: none"> • Maintaining and improving the dividend level • Flexibly acquiring our own stock.
Improvements of ROE Improvements of capital efficiency Target ROE 8% or higher	Maintaining profit margin	<ul style="list-style-type: none"> • Improving operational efficiency through IT. • Improving production efficiency through automation.
	Improving the total assets turnover ratio	<ul style="list-style-type: none"> • Implementing strategic M&A and alliances. • Growing the business based on the medium-term business plan.
	Improving financial leverage	<ul style="list-style-type: none"> • Using interest bearing liabilities based on investment scale.

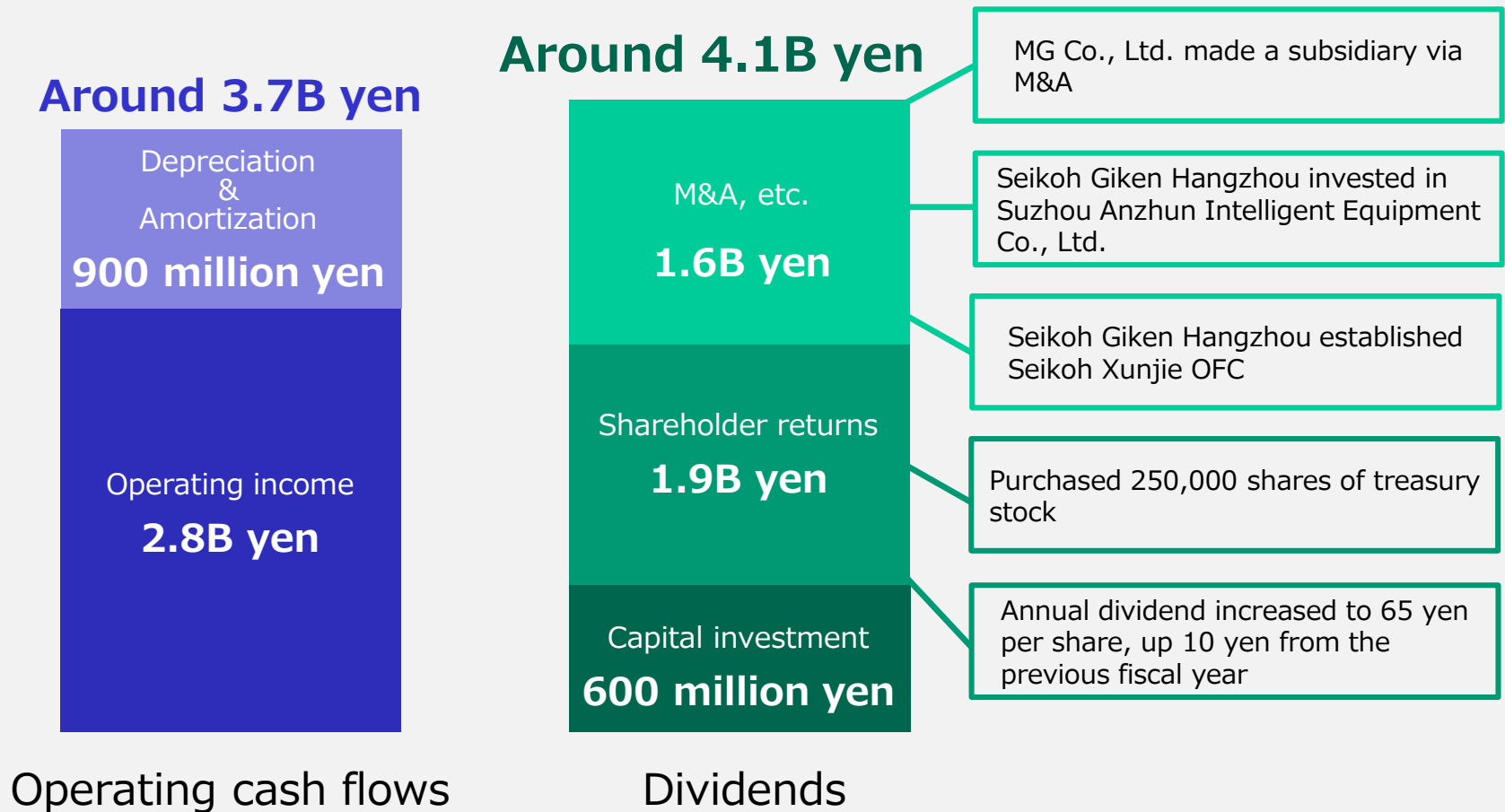
Capital allocation

Operating cash flows created over the remaining two years (FY2024 to FY2026) of the medium-term management plan Master Plan 2022 will be actively allocated to growth investing starting with **M&A with the aim of improving capital efficiency.**



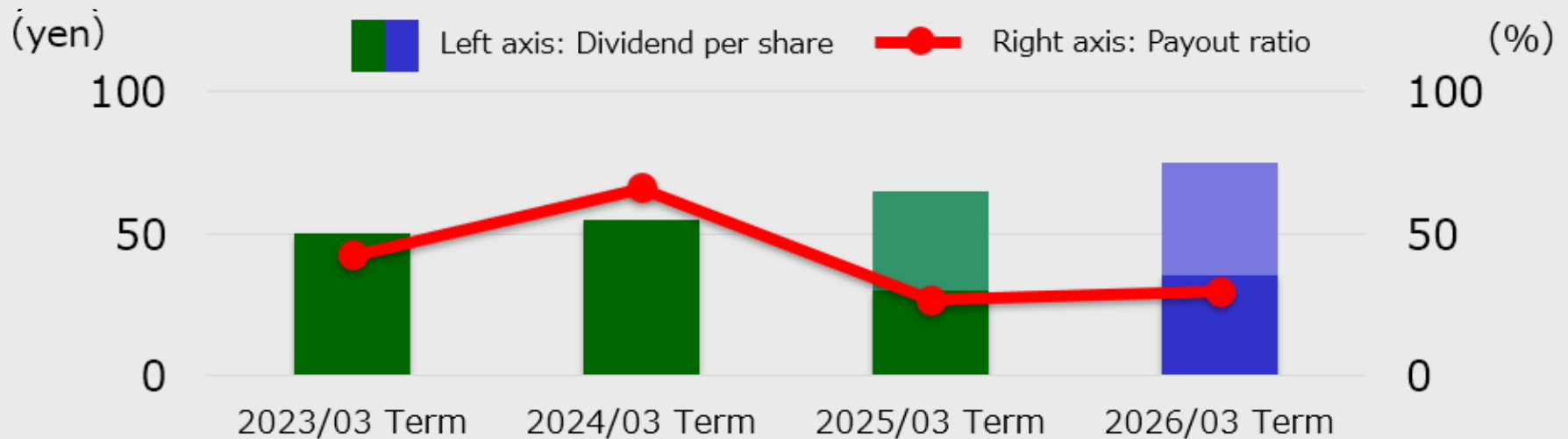
Capital allocation

In FY2024, allocated to investments in excess of operating cash flow



Shareholder returns

		Forecast of the 2026/03 Term	Scheduled for the 2025/03 Term	Results for the 2024/03 Term
Net income for the period attributable to shareholders of the parent company	million yen	2,300	2,225	761
Dividend per share	yen	Interim 35 Year-end 40 75	Interim 30 Year-end 35 65	55
Payout ratio	%	29.6	26.5	65.9



Shareholder returns

■ Dividend changes per share

Dividend increases stably over the past 10 years.
Planning to maintain and increase dividend levels in stable manner.

